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1987

Census of Retail Trade

RC87-S-2

SUBJECT SERIES

Measures of Value Produced,
Capital Expenditures,
Depreciable Assets,
and Operating Expenses



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The overall planning and review of the census operations were performed by the staff of the Office of the Assistant Director for Economic and Agriculture Censuses.

This report was prepared in the Business Division. **Bobby E. Russell**, Assistant Division Chief for Census Programs, was responsible for overall planning, management, and coordination of the assets and expenditures survey. Planning and implementation were under the direction of **Edward D. Walker**, Chief, Cross Industries Branch and **Dennis L. Shoemaker**, Chief, Utilities Census Branch. Forms design, processing and tabulation procedures, and text were developed by **Sheldon G. Ziman**, assisted by **Stacey L. Peckins**, **Mary Burke Dollar**, and **John Seabold**. **Bessie S. Drew** and **John Guest**, Survey Control Staff, provided valuable assistance in coordinating the current survey interface.

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If you have any questions concerning the statistics in this report, call (301) 763-5862.

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and Operating Expenses**

Issued June 1991



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Robert A. Mosbacher, Secretary
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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUS

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufacturers
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, some of which are available on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Note that prior to 1982, the assets and expenditures survey was not conducted as part of the economic censuses. Order forms for all type of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially, it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the

Guide to the 1987 Economic Censuses and Related Statistics. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

ASSETS AND EXPENDITURES SURVEY

This report, which was prepared in connection with the 1987 Census of Retail Trade, provides data on selected characteristics of retail firms, including measures of value produced, capital expenditures, depreciable assets, and operating expenses.

Data in this report are based on information collected from a probability sample of retailers used to produce monthly national estimates of retail sales published in the *Monthly Retail Trade* report. A description of the survey methodology, estimating procedures, and concepts is presented in appendix A.

The 1987 statistics are summarized by kind-of-business classifications based on the 1972 Standard Industrial Classification (SIC) Manual. This report covers all retail operations in the nation. All major kinds of business in which retailers operate are represented and are described in appendix A.

SPECIAL TABULATIONS AND UNPUBLISHED DATA

Special tabulations of data collected in the 1987 Assets and Expenditures Survey may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

Some estimates have not been published in this report because their sampling variability or imputation is so high as to make them potentially misleading. Some unpublished data can be derived directly by subtracting appropriate published data from their respective totals. However, the figures obtained by such subtraction would be subject to high sampling variability described above for unpublished kinds of business, and their use would be subject to the same hazards. Unpublished data may be obtained upon request from the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

| | |
|--------|---|
| * | Measure of sampling variability not shown since estimated data not published. |
| - | Represents zero. |
| (M) | Less than \$1 million. |
| (NA) | Not available. |
| (S) | Withheld because estimate did not meet publication standards on the basis of either response rate, associated relative standard error, or consistency review. |
| (V) | Less than .05 percent. |
| (X) | Not applicable. |
| n.e.c. | Not elsewhere classified. |
| pt. | Part. |
| SIC | Standard Industrial Classification. |

Users' Guide for Locating Statistics in This Report by Table Number

| Information shown in tables | Table | | | | | | | | | | | | | | |
|---|-------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| Sales | X | | | | | X | | | | | X | | X | X | |
| Purchases | X | | | | | | | | | | | | | X | |
| Cost of goods sold | | | | | | | | | | | X | | X | | |
| Inventories | X | | | | | | | | | | | | | | |
| Gross margin | | | | | | | | | | | X | X | X | | |
| Value added | | | | | | | | | | | X | X | X | | |
| Net income produced at market prices.... | | | | | | | | | | | X | X | X | | |
| Net income produced at factor cost | | | | | | | | | | | X | X | X | | |
| Acquisition value of depreciable assets at end of 1987 | X | X | | X | | | | | | X | | | | X | |
| Buildings and structures | | X | | X | | | | | | | | | | | |
| Machinery and equipment | | X | | X | | | | | | | | | | | |
| Acquisition value of depreciable assets at end of 1986 | X | X | | X | | | | | | | | | | X | |
| Buildings and structures | | X | | X | | | | | | | | | | | |
| Machinery and equipment | | X | | X | | | | | | | | | | | |
| Deductions from depreciable assets | | X | | | | | | | | | | | | | |
| Capital expenditures (other than land) | X | X | X | | X | | | | | X | | | | X | |
| Used capital expenditures | | X | X | | X | | | | | | | | | | |
| New capital expenditures | | X | X | | X | | | | | | | | | | |
| New buildings and structures | | | X | | X | | | | | | | | | | |
| New highway vehicles | | | X | | X | | | | | | | | | | |
| New computer hardware and data processing equipment | | | X | | X | | | | | | | | | | |
| All other capital expenditures | | | X | | X | | | | | | | | | | |
| Annual payroll | X | | | | | X | X | X | | | | | X | | |
| Employer cost for fringe benefits | | | | | | X | X | X | | | | | | | |
| Legally required expenditures | | | | | | X | X | | | | | | | | |
| Voluntary expenditures | | | | | | X | X | | | | | | | | |
| Taxes and license fees | | | | | | | | X | | | | | | | |
| Depreciation charges | | | | X | | | | X | | | | | | | |
| Buildings and structures | | | | X | | | | | | | | | | | |
| Machinery and equipment | | | | X | | | | | | | | | | | |
| Lease and rental payments | | | | X | | | | X | | | | | | | |
| Buildings and structures | | | | X | | | | | | | | | | | |
| Machinery and equipment | | | | X | | | | | | | | | | | |
| Purchased electricity | | | | | | | | X | X | | | | | | |
| Purchased fuels | | | | | | | | X | X | | | | | | |
| Miscellaneous utilities | | | | | | | | X | X | | | | | | |
| Communication services | | | | | | | | X | | | | | | | |
| Office supplies | | | | | | | | X | | | | | | | |
| Packaging and shipping materials | | | | | | | | X | | | | | | | |
| Advertising services | | | | | | | | X | | | | | | | |
| Repairs | | | | | | | | X | | X | | | | | |
| Buildings and structures | | | | | | | | | | X | | | | | |
| Machinery and equipment | | | | | | | | | | X | | | | | |
| Other operating expenses | | | | | | | | X | | | | | | | |
| Total operating expenses | X | | | | | X | | X | X | X | | X | | X | |
| 1987 and 1982 comparative statistics | | | | | X | | | | | | | X | | | |
| Estimated relative standard errors | | | | | | | | | | | | | | | X |

Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

| Report and geographic area | Information shown in reports by kind of business or industry category | | | | | | | | | | |
|---|---|-----------------|-------------------|---------------------|------------------------------|------------------------|--|---------------------------------------|-----------------------------|----------------------------|-----------------------------|
| | Number of establishments | Sales (\$1,000) | Payroll (\$1,000) | Number of employees | Selected ratios and rankings | Merchandise line sales | Sales size and employment size of establishments and firms | Concentration ratios of largest firms | Single units and multiunits | Legal form of organization | Selected topics |
| GEOGRAPHIC AREA SERIES | | | | | | | | | | | |
| United States..... | X | X | X | X | X | | | | | | |
| State..... | X | X | X | X | X | | | | | | |
| CMSA, PMSA, MSA..... | X | X | X | X | | | | | | | |
| County..... | X | X | X | X | X | | | | | | |
| Place..... | X | X | X | X | X | | | | | | |
| NONEMPLOYER STATISTICS SERIES | | | | | | | | | | | |
| United States..... | ¹ X | ¹ X | | | | | | | | | |
| State..... | X | X | | | | | | | | | |
| CMSA, PMSA, MSA..... | X | X | | | | | | | | | |
| County..... | X | X | | | | | | | | | |
| Place..... | X | X | | | | | | | | | |
| ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION) | | | | | | | | | | | |
| United States..... | X | X | X | X | | | X | X | X | X | |
| MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES | | | | | | | | | | | |
| United States..... | | X | X | | | | | | | X | ² X |
| MERCHANDISE LINE SALES | | | | | | | | | | | |
| United States..... | X | X | | | | X | | | | | |
| State..... | ³ X | ³ X | | | | ³ X | | | | | |
| CMSA, PMSA, MSA..... | ³ X | ³ X | | | | ³ X | | | | | |
| MISCELLANEOUS SUBJECTS | | | | | | | | | | | |
| United States..... | X | X | X | X | | | | | | | ⁴ X |
| State..... | X | X | X | X | | | | | | | ⁴ X |
| CMSA, PMSA, MSA..... | X | X | X | X | | | | | | | ⁴ X |
| ZIP CODES | | | | | | | | | | | |
| United States..... | ⁵ X | ⁵ X | | | | | | | | | |
| State..... | ⁵ X | ⁵ X | ⁵ X | ⁵ X | | | | | | | |
| SPECIAL REPORT SERIES—SELECTED STATISTICS | | | | | | | | | | | |
| United States..... | ¹ X | ¹ X | X | X | X | | ⁶ X | | | | ¹ ⁷ X |
| State..... | ⁸ X | ⁸ X | X | X | X | | | | | | ⁷ ⁸ X |
| CMSA, MSA..... | ⁹ X | ⁸ X | X | X | X | | | | | | ⁸ ⁹ X |

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

³Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

⁴For United States, States, and MSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

⁵Data available on public-use computer tapes and CD-ROM only.

⁶a available by sales size of establishments without payroll only.

⁷Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

⁸Includes data for all establishments and establishments with payroll.

⁹Includes percent of retail sales inside and outside central cities within each individual MSA.

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SUMMARY OF FINDINGS

Total sales in 1987 of retailers with payroll amounted to \$1.5 trillion. Comparisons to 1982 sales data for individual kinds of business can be made using the Census of Retail Trade, Geographic Area Series—United States Summary reports for the 2 years. The total cost of merchandise purchased for resale in 1987 (net of returns, allowances, and trade and cash discounts) totaled \$1.0 trillion, or 68.9 percent of total sales. Beginning inventories for retailers in 1987 amounted to \$178.1 billion, with ending inventories of \$195.3 billion. Total sales, purchases, and inventories are integral parts of the measures of value produced summarized below.

MEASURES OF VALUE PRODUCED

The gross margin of retailers which represents total sales less cost of goods sold, amounted to \$482.1 billion in 1987. Value added, derived by deducting from gross margin the cost of office supplies, stationery, postage, electricity, fuels, and packaging materials, amounted to \$454.9 billion, representing 30.4 percent of total sales. Subtracting all other purchased services from value added yields net income produced at market prices of \$316.1 billion, or 21.2 percent of total sales. This amount less depreciation, license fees, and taxes (excluding income, payroll, and sales taxes) represents net income produced at factor cost of \$285.9 billion, or 19.1 percent of total sales.

As a percent of sales, measures of value produced were generally higher for nondurable goods than for durable goods in 1987. Nondurable goods retailers reported a gross margin of 35.1 percent of sales, compared with 27.4 percent for durable goods retailers. Net income produced at market prices amounted to 22.7 percent of sales for nondurable goods, compared to 18.6 percent for durable goods. Likewise, net income produced at factor cost was slightly higher for nondurable goods; 20.3 percent of sales, compared to 17.2 percent for durable goods.

Measures of value produced as a percent of sales varied according to legal form of organization and kind of business. Gross margin and value added for corporations represented 32.1 and 30.3 percent of sales, respectively, compared to 33.8 and 31.4 percent for noncorporations.

CAPITAL EXPENDITURES

Total capital expenditures for depreciable assets of retailers amounted to \$35.8 billion in 1987. Expenditures of \$32.9 billion for new facilities, structures, and equipment in 1987 accounted for 91.9 percent of the total.

Capital expenditures for durable goods stores totaled \$7.8 billion in 1987, compared to \$28.0 billion for nondurable goods retailers.

Kinds of business reporting the largest capital expenditures in 1987 included eating places, with \$8.5 billion and grocery stores, \$6.2 billion.

DEPRECIABLE ASSETS

The gross (acquisition) value of depreciable assets of retailers amounted to \$230.1 billion at the end of 1986. After adding capital expenditures and deducting assets sold, retired, scrapped, and destroyed, the year 1987 ended with the gross value of depreciable assets amounting to \$258.1 billion, representing a 12.2 percent annual increase.

OPERATING EXPENSES

Total operating expenses of retailers amounted to \$419.6 billion in 1987. Durable goods retailers accounted for \$123.7 billion and \$295.9 billion were attributable to nondurable goods retailers. The following summarizes the findings for specific types of operating expenses.

Supplemental labor costs (employer cost for fringe benefits)—Total supplemental labor costs for retailers amounted to \$31.6 billion in 1987. Legally required supplemental labor costs such as employers' social security contributions, unemployment tax, workers' compensation insurance, and State disability insurance programs amounted to \$20.3 billion, or 64.3 percent of the total. Voluntary labor costs, such as insurance premiums on hospital and medical plans, pension plans, and stock purchase plans, amounted to \$11.3 billion, or 35.7 percent of total supplemental labor costs.

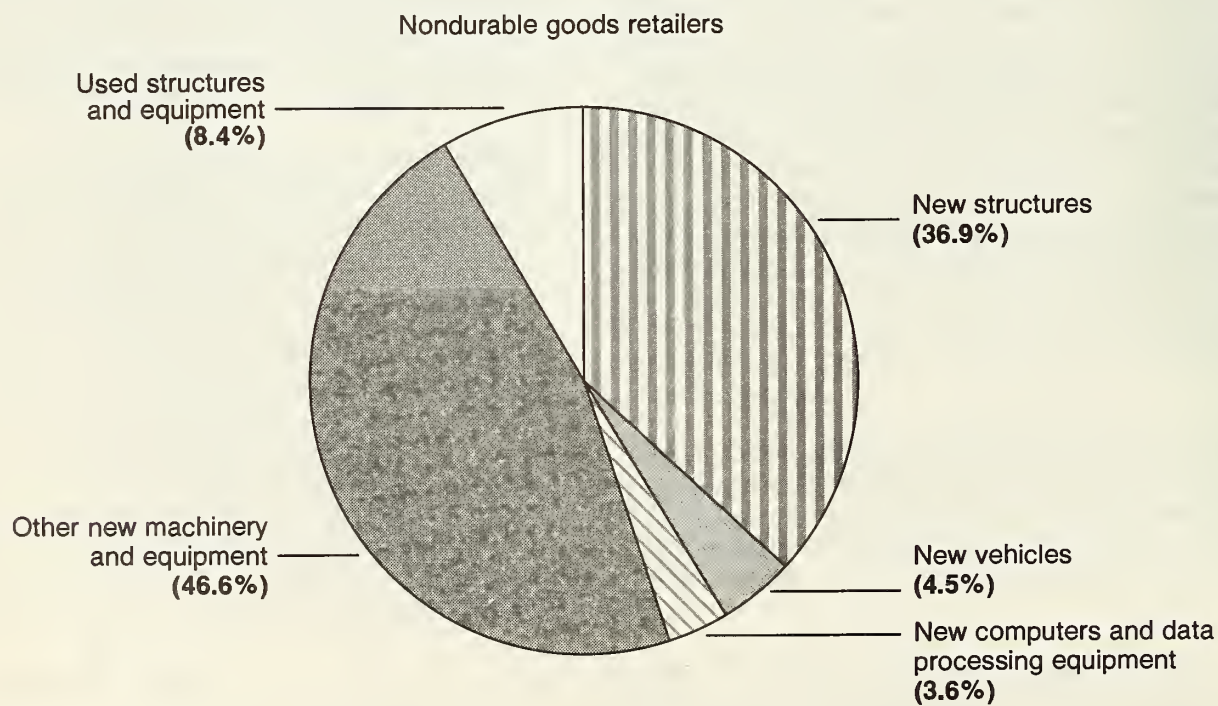
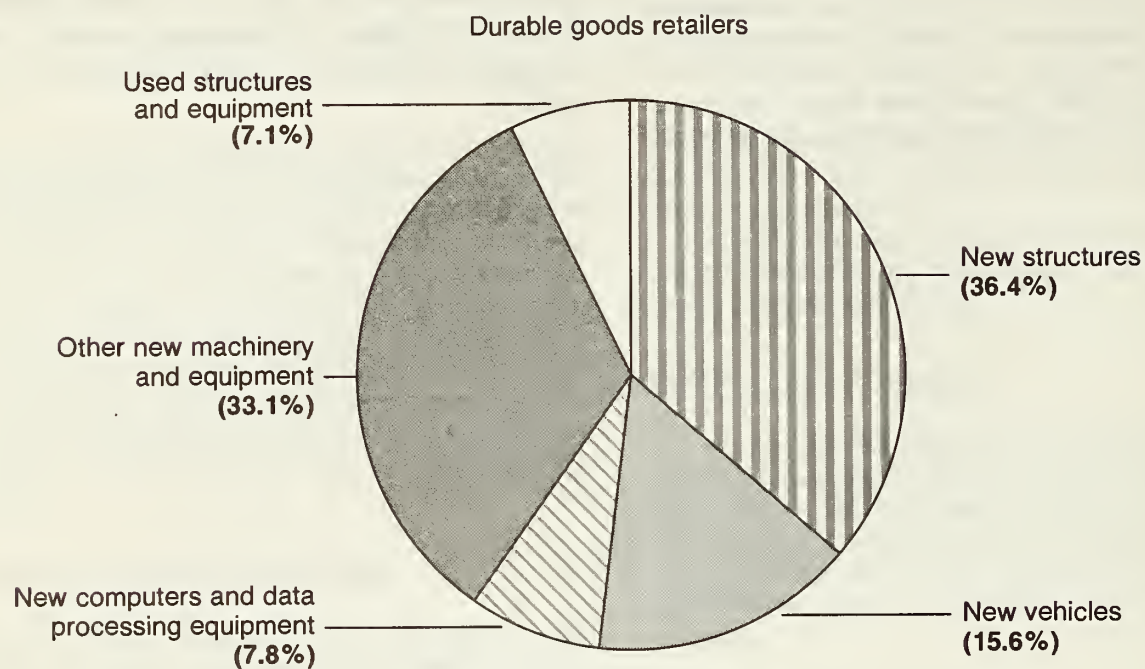
Depreciation charges—Depreciation and amortization charges against depreciable assets totaled \$23.4 billion in 1987. Buildings and structures accounted for \$6.9 billion, or 29.6 percent of the total, while machinery and equipment amounted to the remaining \$16.5 billion, or 70.4 percent.

Lease and rental payments—Lease and rental payments in 1987 were \$35.1 billion for retailers, representing 8.4 percent of total operating expenses. Of these payments, \$32.5 billion were for buildings, other structures, and office space and \$2.6 billion were for machinery and equipment.

Communication and utility expenses—Communication services purchased by retailers amounted to \$5.0 billion, while purchased electricity totaled \$13.6 billion and purchased fuels amounted to \$2.3 billion. As a percent of total operating expenses, these utility costs represented 1.2 percent, 3.2 percent, and .5 percent, respectively. Note that these data represent only utilities which were purchased by firms in 1987, and exclude those utility costs which were part of normal lease and rental payments or franchise fees.

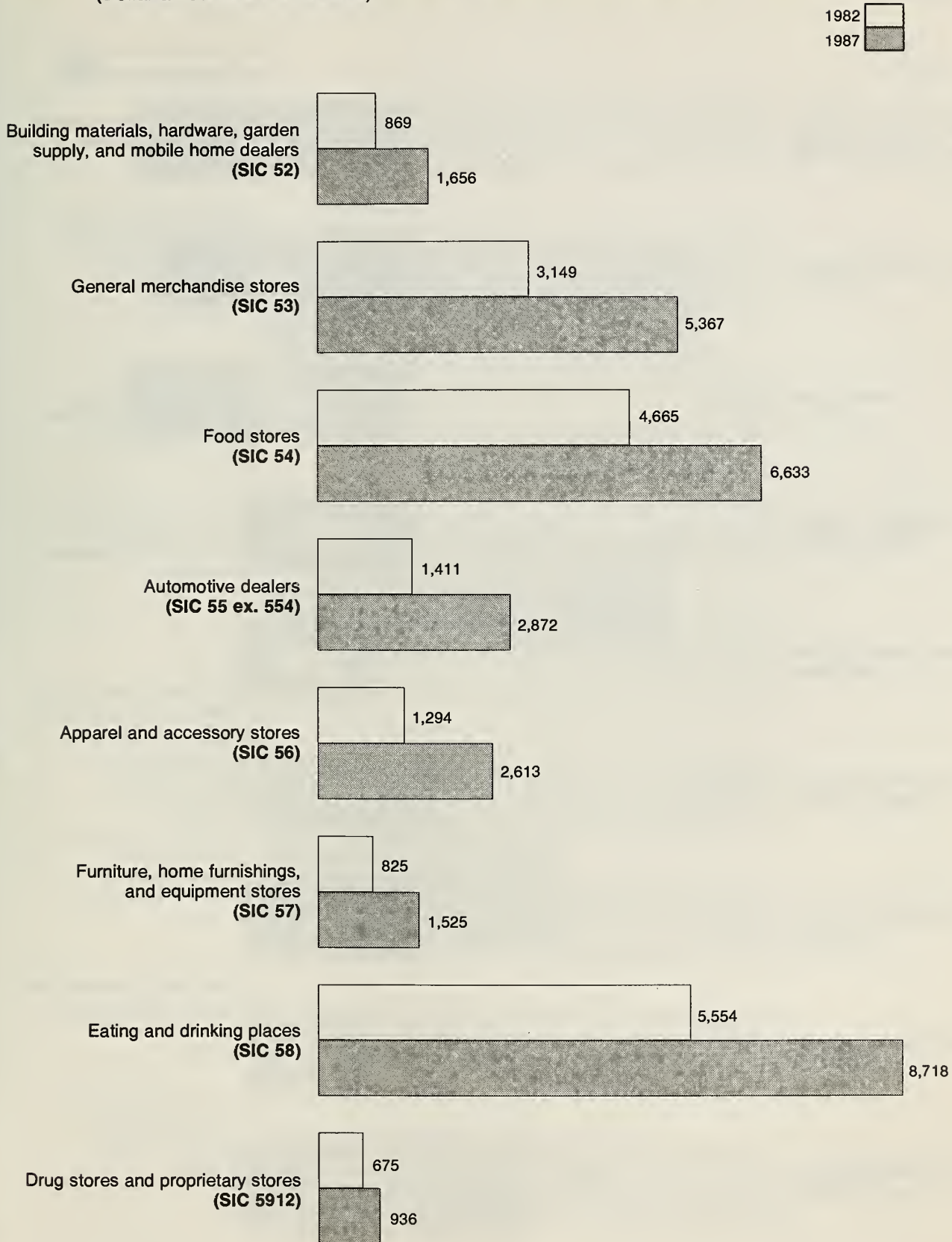
Other operating expenses—Other operating expenses of retailers in 1987 included \$4.8 billion for office supplies, stationery, and postage; \$6.5 billion for purchased materials used in packaging, processing, shipping, and selling of goods; \$26.4 billion for advertising; and \$8.2 billion for noncapitalized repairs to buildings, machinery, and equipment.

Figure 1. **Distribution of Capital Expenditures of Retailers by Type: 1987**



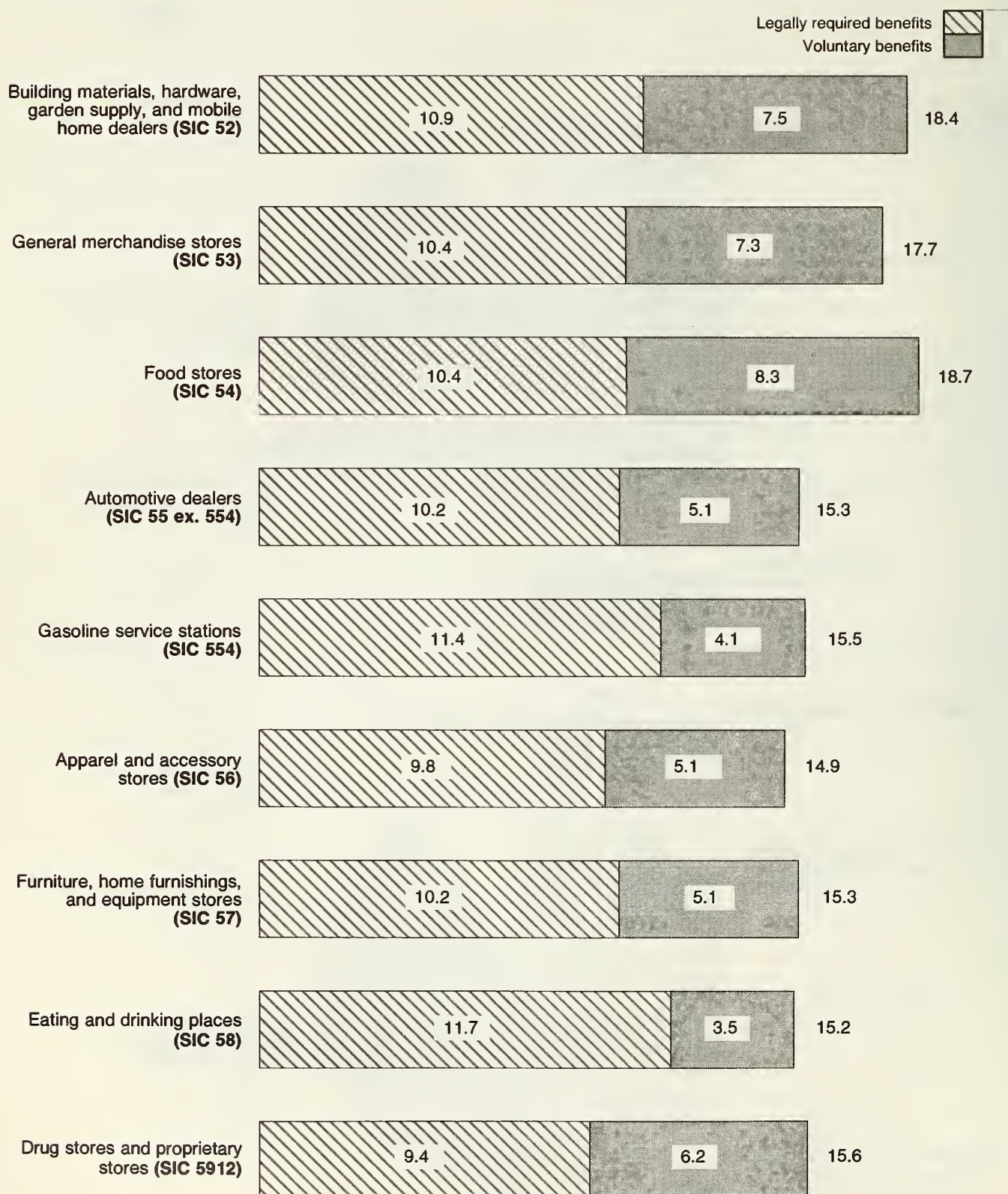
Note: Data are subject to sampling variability.

Figure 2. Capital Expenditures for Selected Retail Industries: 1987 and 1982
(Dollar amounts are in millions)



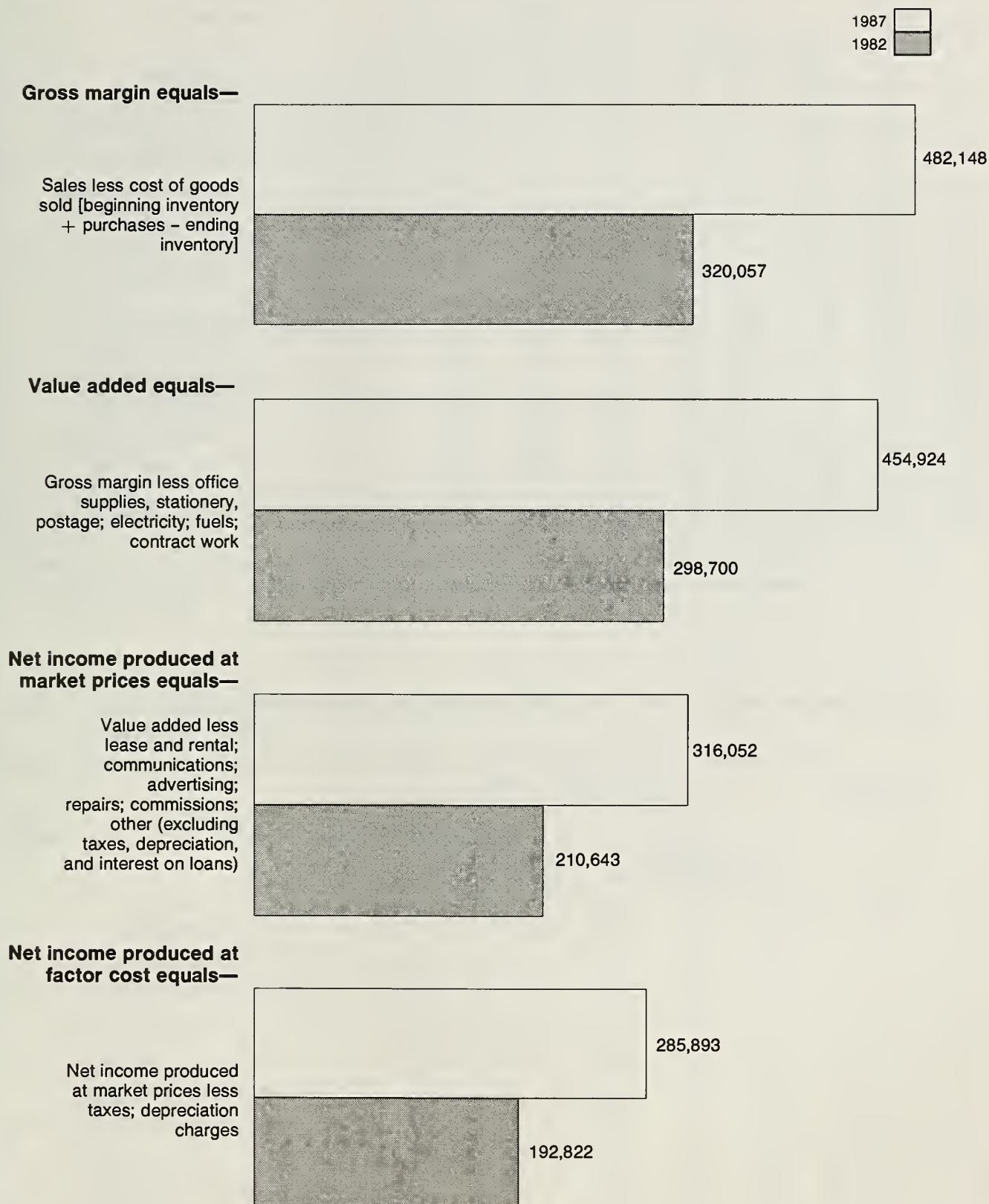
Note: Data are subject to sampling variability. Data are based on 1972 Standard Industrial Classification.

Figure 3. Fringe Benefits as Percent of Annual Payroll: 1987
(Percent)



Note: Data are subject to sampling variability. Data are based on the 1972 Standard Industrial Classification.

Figure 4. **Measures of Value Produced for Retailers: 1987 and 1982**
(Dollar amounts are in millions)



Note: Data are subject to sampling variability.

Table 1. General Statistics: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Sales | Purchases of merchandise for resale | Inventories | | Operating expenses | Annual payroll ¹ | Acquisition value of depreciable assets | | Capital expenditures (other than land) |
|-------------------|---|------------------|--|----------------|----------------|-----------------------|--------------------------------|--|----------------|---|
| | | | | End of 1987 | End of 1986 | | | End of 1987 | End of 1986 | |
| | Retail trade | 1 494 112 | 1 029 106 | 195 258 | 178 114 | 419 585 | 191 764 | 258 053 | 230 071 | 35 839 |
| | Durable goods stores | 551 707 | 412 970 | 100 173 | 87 953 | 123 719 | 58 455 | 55 449 | 49 143 | 7 780 |
| | Nondurable goods stores | 942 405 | 818 136 | 95 083 | 90 181 | 295 866 | 133 309 | 202 804 | 180 928 | 28 058 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers | 81 488 | 58 818 | 13 855 | 12 747 | 21 859 | 10 517 | 12 457 | 11 145 | 1 858 |
| 521, 3 | Building materials and supply stores | 60 525 | 44 296 | 9 186 | 8 421 | 15 394 | 7 577 | 9 380 | 8 333 | 1 337 |
| 52, ex. 521, 3 | Other building materials and related stores | 20 961 | 14 322 | 4 670 | 4 326 | 6 265 | 2 940 | 3 077 | 2 811 | 319 |
| 53 | General merchandise stores² | 181 147 | 123 979 | 34 512 | 32 080 | 55 379 | 25 880 | 42 423 | 38 292 | 5 387 |
| 54 | Food stores | 301 847 | 225 077 | 19 845 | 19 415 | 69 854 | 33 018 | 46 840 | 42 257 | 8 633 |
| 541 | Grocery stores | 285 481 | 216 102 | 19 000 | 18 705 | 63 228 | 30 140 | 43 415 | 39 170 | 6 239 |
| 54, ex 541 | Other food stores | 16 366 | 8 975 | 845 | 710 | 6 626 | 2 878 | 3 424 | 3 087 | 394 |
| 55 | Automotive dealers and gasoline service stations | 435 417 | 352 428 | 58 917 | 50 515 | 69 329 | 34 571 | 34 985 | 31 243 | 4 827 |
| 55, ex. 554 | Automotive dealers | 333 420 | 272 738 | 55 882 | 47 518 | 53 498 | 27 718 | 20 582 | 18 311 | 2 872 |
| 554 | Gasoline service stations | 101 997 | 79 689 | 3 034 | 2 997 | 15 831 | 6 853 | 14 383 | 12 932 | 1 955 |
| 56 | Apparel | 77 391 | 44 546 | 15 194 | 14 300 | 28 561 | 11 834 | 16 006 | 13 854 | 2 613 |
| 561 | Men's and boys' clothing and furnishings stores | 8 869 | 4 869 | 2 086 | 1 973 | 3 664 | 1 589 | 1 805 | 1 557 | 306 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers | 28 531 | 16 188 | 4 561 | 4 291 | 10 443 | 4 212 | 6 184 | 5 313 | 1 030 |
| 564, 5, 9 | Other apparel | 25 580 | 15 586 | 5 078 | 4 783 | 8 511 | 3 528 | 5 274 | 4 482 | 911 |
| 566 | Shoe stores | 14 411 | 7 903 | 3 469 | 3 253 | 5 944 | 2 304 | 2 742 | 2 502 | 366 |
| 57 | Furniture, home furnishings, and equipment stores | 74 783 | 45 717 | 14 361 | 13 441 | 25 258 | 10 576 | 10 718 | 9 453 | 1 525 |
| 571 | Furniture and home furnishings | 42 370 | 24 174 | 7 644 | 7 181 | 15 789 | 6 586 | 6 843 | 6 082 | 907 |
| 572 | Household appliance stores | 8 332 | 6 038 | 1 435 | 1 431 | 2 274 | 1 003 | 802 | 718 | 100 |
| 573 | Radio, television, and music stores | 24 081 | 15 505 | 5 283 | 4 828 | 7 195 | 2 987 | 3 074 | 2 654 | 518 |
| 58 | Eating and drinking places | 148 777 | 56 067 | 3 110 | 3 277 | 88 733 | 38 285 | 60 401 | 53 192 | 8 718 |
| 5812 | Eating places | 139 282 | 52 092 | 2 780 | 2 915 | 81 525 | 36 396 | 56 940 | 49 877 | 8 504 |
| 5813 | Drinking places | 9 495 | 3 975 | 331 | 362 | 5 207 | 1 889 | 3 461 | 3 316 | 213 |
| 59 | Miscellaneous retail stores | 193 264 | 122 674 | 35 460 | 32 339 | 62 812 | 27 303 | 34 244 | 30 836 | 4 500 |
| 591 | Drug and proprietary stores | 53 824 | 38 201 | 10 060 | 9 307 | 14 526 | 7 286 | 7 267 | 6 607 | 936 |
| 592 | Liquor stores | 18 597 | 15 600 | 2 239 | 2 206 | 3 650 | 1 575 | 2 065 | 1 903 | (S) |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor | 120 843 | 68 873 | 23 161 | 20 827 | 44 636 | 18 442 | 24 912 | 22 125 | 3 385 |

Note: Detail may not add to total due to rounding. See table 15 for estimated measures of sampling variability (coefficients of variation).

¹Payroll data are not the same as in other reports from the 1987 Census of Retail Trade due to their sample basis and inclusion of auxiliaries.

²Excludes leased departments.

Table 2. Capital Expenditures and Acquisition Value of Depreciable Assets by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Acquisition value of depreciable assets | | | | | | Capital expenditures (other than land) | | | Deductions from depreciable assets in 1987 |
|------------------|---|---|--|---------------------------------------|-------------|--|---------------------------------------|---|--------|-------|--|
| | | End of 1987 | | | End of 1986 | | | Total | New | Used | |
| | | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | | | | |
| 52 | Retail trade | 258 053 | 109 824 | 148 229 | 230 071 | 98 219 | 131 852 | 35 839 | 32 926 | 2 912 | 8 004 |
| | Durable goods stores | 55 449 | (S) | (S) | 49 143 | (S) | (S) | 7 780 | 7 230 | 550 | 1 519 |
| | Nondurable goods stores | 202 604 | 88 405 | 118 199 | 180 928 | 77 553 | 103 375 | 28 058 | 25 696 | 2 362 | 8 486 |
| | Building materials, hardware, garden supply, and mobile home dealers | 12 457 | 5 883 | 8 573 | 11 145 | 5 388 | 5 778 | 1 658 | 1 489 | 168 | 348 |
| | Building materials and supply stores | 9 380 | 4 409 | 4 971 | 8 333 | 3 961 | 4 373 | 1 337 | 1 208 | 128 | 294 |
| 521, 3 | Other building materials and related stores | 3 077 | (S) | (S) | 2 811 | (S) | (S) | 319 | 281 | 38 | 54 |
| 53 | General merchandise stores ¹ | 42 423 | 21 630 | 20 794 | 36 292 | 20 180 | 18 133 | 5 367 | 5 140 | 228 | 1 237 |
| 54 | Food stores | 48 840 | 15 821 | 31 018 | 42 257 | 14 288 | 27 969 | 6 633 | 5 687 | 946 | 2 083 |
| 541 | Grocery stores | 43 415 | 15 038 | 28 377 | 39 170 | 13 542 | 25 627 | 6 239 | 5 322 | 918 | 2 033 |
| 54, ex. 541 | Other food stores | 3 424 | 783 | (S) | 3 087 | (S) | 2 342 | 394 | 365 | (S) | 60 |
| 55 | Automotive dealers and gasoline service stations | 34 965 | (S) | (S) | 31 243 | (S) | (S) | 4 827 | 4 458 | 371 | 1 159 |
| 55, ex. 554 | Automotive dealers | 20 582 | (S) | (S) | 18 311 | (S) | (S) | 2 872 | 2 731 | 141 | 616 |
| 554 | Gasoline | 14 383 | 6 401 | 7 982 | 12 932 | 5 776 | 7 156 | 1 955 | 1 725 | 230 | 544 |
| 56 | Apparel | 18 006 | (S) | (S) | 13 854 | (S) | (S) | 2 613 | 2 462 | 150 | 481 |
| 561 | Men's and boys' clothing and furnishings stores | 1 805 | (S) | (S) | 1 557 | (S) | (S) | 306 | 278 | (S) | 57 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers | 6 184 | (S) | (S) | 5 313 | (S) | (S) | 1 030 | 978 | 52 | 159 |
| 564, 5, 9 | Other apparel | 5 274 | (S) | (S) | 4 482 | (S) | (S) | 911 | 854 | 57 | 120 |
| 566 | Shoe stores | 2 742 | (S) | (S) | 2 502 | (S) | (S) | 366 | 352 | (S) | 126 |
| 57 | Furniture, home furnishings, and equipment stores | 10 718 | (S) | (S) | 9 453 | (S) | (S) | 1 525 | 1 397 | 128 | 261 |
| 571 | Furniture and home furnishings | 6 843 | (S) | (S) | 6 082 | (S) | (S) | 907 | 828 | 80 | 147 |
| 572 | Household appliance stores | 802 | (S) | (S) | 718 | (S) | (S) | 100 | 98 | 2 | (S) |
| 573 | Radio, television, and music stores | 3 074 | (S) | (S) | 2 654 | (S) | (S) | 518 | 472 | (S) | 99 |

See footnotes at end of table.

Table 2. Capital Expenditures and Acquisition Value of Depreciable Assets by Major Kind of Business: 1987—Con.

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Acquisition value of depreciable assets | | | | | | Capital expenditures (other than land) | | | Deductions from depreciable assets in 1987 |
|-------------------|--|---|--|---------------------------------------|-------------|--|---------------------------------------|---|-------|------|--|
| | | End of 1987 | | | End of 1986 | | | | | | |
| | | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | Total | New | Used | |
| 58 | Eating and drinking places ----- | 60 401 | 28 830 | 31 771 | 53 192 | 24 897 | 28 295 | 8 718 | 8 202 | (S) | 1 513 |
| 5812 | Eating places ----- | 56 940 | 27 068 | 29 871 | 49 877 | 23 300 | 26 577 | 8 504 | 8 024 | (S) | 1 448 |
| 5813 | Drinking places ----- | 3 461 | (S) | (S) | 3 316 | (S) | (S) | 213 | 177 | (S) | (S) |
| 59 | Miscellaneous retail stores ----- | 34 244 | (S) | (S) | 30 838 | (S) | (S) | 4 500 | 4 094 | 406 | 933 |
| 591 | Drug and proprietary stores ----- | 7 267 | 2 608 | 4 659 | 6 607 | 2 338 | 4 269 | 936 | 805 | 131 | 277 |
| 592 | Liquor stores ----- | 2 065 | (S) | (S) | 1 903 | (S) | (S) | (S) | (S) | (S) | (S) |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 24 912 | (S) | (S) | 22 125 | (S) | (S) | 3 385 | 3 128 | 257 | 624 |

Note: Detail may not add to total due to rounding. See table 15 for estimated measures of sampling variability (coefficients of variation). Value of assets at end of 1986 plus 1987 capital expenditures minus asset deductions may not necessarily equal the value of assets at end of 1987 due to corporate mergers, exchange of stock, and other noncategorized acquisitions, not shown separately.

¹Excludes leased departments.

Table 3. Detailed Capital Expenditures by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Capital expenditures (other than land) | | | | | | Used buildings, structures, machinery, equipment, and other depreciable assets acquired from others |
|-------------------|---|--|--------------------------|--|---------------------|---|-----------|---|
| | | Total | New capital expenditures | | | | | |
| | | | Total | Buildings, structures, and related facilities | Highway vehicles | Computer hardware and data processing equipment | All other | |
| | Retail trade ----- | 35 839 | 32 928 | 13 197 | 2 469 | 1 626 | 15 635 | 2 912 |
| | Durable goods stores ----- | 7 780 | 7 230 | 2 836 | 1 212 | 606 | 2 575 | 550 |
| | Nondurable goods stores ----- | 28 058 | 25 696 | 10 361 | 1 257 | 1 019 | 13 059 | 2 362 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 1 856 | 1 489 | 570 | 352 | 124 | 443 | 168 |
| 521, 3 | Building materials and supply stores ----- | 1 337 | 1 208 | 479 | 293 | 102 | 334 | 128 |
| 52, ex. 521, 3 | Other building materials and related stores ----- | 319 | 281 | 91 | (S) | (S) | 108 | 38 |
| 53 | General merchandise stores ¹ ----- | 5 367 | 5 140 | 2 322 | 69 | 430 | 2 320 | 228 |
| 54 | Food stores ----- | 6 833 | 5 687 | 1 813 | 221 | 129 | 3 724 | 946 |
| 541 | Grocery stores ----- | 6 239 | 5 322 | 1 531 | 149 | 117 | 3 525 | 918 |
| 54, ex. 541 | Other food stores ----- | 394 | 365 | 82 | 72 | 12 | 199 | (S) |
| 55 | Automotive dealers and gasoline service stations ----- | 4 827 | 4 456 | 1 874 | 600 | 240 | 1 742 | 371 |
| 55, ex. 554 | Automotive dealers ----- | 2 872 | 2 731 | (S) | 450 | 196 | 920 | 141 |
| 554 | Gasoline service stations ----- | 1 955 | 1 725 | 709 | 150 | 44 | 823 | 230 |
| 56 | Apparel ----- | 2 813 | 2 462 | (S) | (S) | (S) | (S) | 150 |
| 561 | Men's and boys' clothing and furnishings stores ----- | 306 | 278 | 153 | 11 | (S) | 107 | (S) |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers ----- | 1 030 | 978 | (S) | (S) | (S) | (S) | 52 |
| 564, 5, 9 | Other apparel ----- | 911 | 854 | 398 | (S) | 44 | (S) | 57 |
| 566 | Shoe stores ----- | 366 | 352 | 148 | (S) | 27 | 162 | (S) |
| 57 | Furniture, home furnishings, and equipment stores ----- | 1 525 | 1 397 | 548 | 256 | 157 | 436 | 128 |
| 571 | Furniture and home furnishings ----- | 907 | 828 | (S) | (S) | (S) | (S) | 80 |
| 572 | Household appliance stores ----- | 100 | 98 | 28 | 28 | 10 | 32 | 2 |
| 573 | Radio, television, and music stores ----- | 518 | 472 | 178 | 34 | 81 | 179 | (S) |
| 58 | Eating and drinking places ----- | 8 718 | 8 202 | 4 035 | (S) | 93 | 3 757 | (S) |
| 5812 | Eating places ----- | 8 504 | 8 024 | 3 987 | (S) | 91 | 3 645 | (S) |
| 5813 | Drinking places ----- | 213 | 177 | 48 | (S) | (S) | (S) | (S) |
| 59 | Miscellaneous retail stores ----- | 4 500 | 4 094 | 1 072 | 537 | 337 | 2 147 | 406 |
| 591 | Drug and proprietary stores ----- | 936 | 805 | 256 | 60 | 86 | 404 | 131 |
| 592 | Liquor stores ----- | (S) | (S) | (S) | (S) | 8 | (S) | (S) |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 3 385 | 3 128 | 785 | 464 | (S) | 1 635 | 257 |

Note: Detail may not add to total due to rounding. See table 15 for estimated measures of sampling variability (coefficients of variation).

¹Excludes leased departments.

Table 4. Detailed Acquisition Value of Depreciable Assets, Depreciation Charges, and Lease and Rental Payments by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Acquisition value of depreciable assets | | | | | | Depreciation charges in 1987 | | | Lease and rental payments | | |
|--------------------|---|---|--|---------------------------------------|----------------|--|---------------------------------------|------------------------------|--|---------------------------------------|---------------------------|--|---------------------------------------|
| | | End of 1987 | | | End of 1986 | | | | | | | | |
| | | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | Total | Buildings, structures, and related facilities | Machinery, equipment, and other |
| | Retail trade ----- | 258 053 | 109 824 | 148 229 | 230 071 | 98 219 | 131 852 | 23 383 | 6 928 | 16 455 | 35 099 | 32 497 | 2 601 |
| | Durable goods stores ----- | 55 449 | (S) | (S) | 49 143 | (S) | (S) | 5 644 | (S) | (S) | 10 374 | 9 773 | 601 |
| | Nondurable goods stores ----- | 202 604 | 86 405 | 116 199 | 180 928 | 77 553 | 103 375 | 17 739 | 5 321 | 12 418 | 24 725 | 22 724 | 2 001 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 12 457 | 5 883 | 6 573 | 11 145 | 5 366 | 5 778 | 1 089 | 328 | 761 | 1 354 | 1 204 | 150 |
| 521, 3 | Building materials and supply stores ----- | 9 380 | 4 409 | 4 971 | 8 333 | 3 961 | 4 373 | 842 | 257 | 585 | 799 | 686 | 113 |
| 52, ex. 521, 3 | Other building materials and related stores ----- | 3 077 | (S) | (S) | 2 811 | (S) | (S) | 247 | 71 | 176 | 554 | 518 | 36 |
| 53 | General merchandise stores ¹ ----- | 42 423 | 21 630 | 20 794 | 38 292 | 20 160 | 18 133 | 3 034 | 1 095 | 1 939 | 3 136 | 2 724 | 413 |
| 54 | Food stores ----- | 46 840 | 15 821 | 31 018 | 42 257 | 14 288 | 27 969 | 4 368 | 958 | 3 409 | 4 684 | 4 231 | 454 |
| 541 | Grocery stores ----- | 43 415 | 15 038 | 28 377 | 39 170 | 13 542 | 25 627 | 3 971 | 874 | 3 096 | 4 099 | 3 682 | 416 |
| 54, ex. 541 | Other food stores ----- | 3 424 | 783 | (S) | 3 087 | (S) | 2 342 | 397 | 84 | 313 | 586 | 548 | 37 |
| 55 | Automotive dealers and gasoline service stations ----- | 34 965 | (S) | (S) | 31 243 | (S) | (S) | 3 398 | 963 | 2 435 | 4 577 | 4 206 | 372 |
| 55, ex. 554 554 | Automotive dealers ----- | 20 582 | (S) | (S) | 18 311 | (S) | (S) | 2 262 | (S) | 1 656 | 3 295 | 3 050 | 245 |
| | Gasoline service stations ----- | 14 383 | 6 401 | 7 982 | 12 932 | 5 776 | 7 156 | 1 137 | 357 | 780 | 1 282 | 1 156 | 126 |
| 56 | Apparel ----- | 16 006 | (S) | (S) | 13 854 | (S) | (S) | (S) | (S) | (S) | 4 845 | 4 653 | 192 |
| 561 | Men's and boys' clothing and furnishings stores ----- | 1 805 | (S) | (S) | 1 557 | (S) | (S) | 174 | 70 | 103 | 578 | 559 | 19 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers ----- | 6 184 | (S) | (S) | 5 313 | (S) | (S) | (S) | (S) | (S) | (S) | (S) | (S) |
| 564, 5, 9 566 | Other apparel ----- | 5 274 | (S) | (S) | 4 482 | (S) | (S) | (S) | (S) | (S) | 1 173 | 1 111 | 62 |
| | Shoe stores ----- | 2 742 | (S) | (S) | 2 502 | (S) | (S) | (S) | (S) | (S) | (S) | (S) | (S) |
| 57 | Furniture, home furnishings, and equipment stores ----- | 10 718 | (S) | (S) | 9 453 | (S) | (S) | 1 055 | (S) | (S) | 2 481 | 2 374 | 107 |
| 571 | Furniture and home furnishings ----- | 6 843 | (S) | (S) | 6 082 | (S) | (S) | 623 | (S) | (S) | 1 563 | 1 507 | 56 |
| 572 | Household appliance stores ----- | 802 | (S) | (S) | 718 | (S) | (S) | 89 | 23 | 66 | 165 | 154 | 11 |
| 573 | Radio, television, and music stores ----- | 3 074 | (S) | (S) | 2 654 | (S) | (S) | (S) | (S) | (S) | 753 | 712 | 41 |
| 58 | Eating and drinking places ----- | 60 401 | 28 630 | 31 771 | 53 192 | 24 897 | 28 295 | 5 589 | 1 901 | 3 688 | 7 740 | 7 232 | 508 |
| 5812 | Eating places ----- | 56 940 | 27 068 | 29 871 | 49 877 | 23 300 | 26 577 | 5 214 | 1 800 | 3 414 | 7 217 | 6 739 | 478 |
| 5813 | Drinking places ----- | 3 461 | (S) | (S) | 3 316 | (S) | (S) | 375 | 101 | 274 | 523 | 493 | 30 |
| 59 | Miscellaneous retail stores ----- | 34 244 | (S) | (S) | 30 636 | (S) | (S) | 3 351 | (S) | (S) | 6 281 | 5 875 | 407 |
| 591 | Drug and proprietary stores ----- | 7 267 | 2 608 | 4 659 | 6 607 | 2 338 | 4 269 | 705 | 172 | 533 | 1 503 | 1 383 | 120 |
| 592 | Liquor stores ----- | 2 065 | (S) | (S) | 1 903 | (S) | (S) | 192 | 50 | 142 | 393 | 379 | 14 |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 24 912 | (S) | (S) | 22 125 | (S) | (S) | 2 453 | (S) | (S) | 4 386 | 4 113 | 273 |

Note: Detail may not add to total due to rounding. See table 15 for estimated measures of sampling variability (coefficients of variation).

¹Excludes leased departments.

Table 5. Comparative Statistics on Capital Expenditures: 1987 and 1982

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Capital expenditures (other than land) | | | | | | | | | |
|------------------|---|--|--------|--------------------------|--------|--|-------|------------------------------------|--------|--|-------|
| | | Total | | New capital expenditures | | | | | | Used buildings, structures, machinery, equipment, and other depreciable assets acquired from others | |
| | | | | Total | | Buildings, structures, and related facilities | | Machinery, equipment, and other | | | |
| | | | | | | | | | | | |
| 1987 | 1982 | 1987 | 1982 | 1987 | 1982 | 1987 | 1982 | 1987 | 1982 | | |
| | Retail trade ----- | 35 839 | 21 723 | 32 926 | 20 135 | 13 197 | 8 259 | 19 730 | 11 876 | 2 912 | 1 588 |
| | Durable goods stores ----- | 7 780 | 4 055 | 7 230 | 3 763 | 2 836 | 1 367 | 4 394 | 2 396 | 550 | 292 |
| | Nondurable goods stores ----- | 28 058 | 17 668 | 25 696 | 16 371 | 10 361 | 6 892 | 15 336 | 9 480 | 2 362 | 1 297 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 1 656 | 869 | 1 489 | 801 | 570 | 363 | 919 | 438 | 166 | (NA) |
| 53 | General merchandise stores ¹ ----- | 5 367 | 3 149 | 5 140 | 3 118 | 2 322 | 1 367 | 2 818 | 1 751 | 228 | (NA) |
| 54 | Food stores ----- | 6 633 | 4 665 | 5 687 | 4 307 | 1 613 | 1 540 | 4 074 | 2 767 | 946 | 357 |
| 55, ex. 554 | Automotive dealers ----- | 2 872 | 1 411 | 2 731 | 1 285 | (S) | 358 | 1 566 | 927 | 141 | (NA) |
| 554 | Gasoline service stations ----- | 1 955 | (NA) | 1 725 | (NA) | 709 | (NA) | 1 016 | (NA) | 230 | (NA) |
| 56 | Apparel and accessory stores ----- | 2 613 | 1 294 | 2 462 | 1 233 | (S) | 562 | 1 299 | 672 | 150 | (NA) |
| 57 | Furniture, home furnishings, and equipment stores ----- | 1 525 | 825 | 1 397 | 765 | 548 | 300 | 849 | 465 | 128 | 60 |
| 58 | Eating and drinking places ----- | 8 718 | 5 554 | 8 202 | 4 963 | 4 035 | 2 591 | 4 166 | 2 372 | (S) | (NA) |
| 5912 | Drug stores and proprietary stores ----- | 936 | 675 | 805 | 628 | 256 | 218 | 549 | 411 | 131 | 46 |
| 5921 | Liquor stores ----- | (S) | 137 | (S) | 122 | (S) | 46 | (S) | 76 | (S) | (NA) |

Note: See table 15 for estimated measures of sampling variability (coefficients of variation). Table not additive since not all SIC detail shown separately.

¹Excludes leased departments.

Table 6. Sales, Annual Payroll, and Employer Costs for Fringe Benefits by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Sales | Operating expenses | Annual payroll ¹ | Employer costs for fringe benefits | | | Annual payroll as percent of— | | Employer costs for fringe benefits as percent of— | |
|------------------|--|-----------|--------------------|-----------------------------|------------------------------------|-------------------------------|------------------------|-------------------------------|--------------------|---|----------------|
| | | | | | Total | Legally required expenditures | Voluntary expenditures | Sales | Operating expenses | Operating expenses | Annual payroll |
| | | | | | | | | | | | |
| | Retail trade | 1 494 112 | 419 585 | 191 764 | 31 567 | 20 289 | 11 278 | 12.8 | 45.7 | 7.5 | 16.5 |
| | Durable goods stores | 551 707 | 123 719 | 58 455 | 9 209 | 5 991 | 3 218 | 10.6 | 47.2 | 7.4 | 15.8 |
| | Nondurable goods stores | 942 405 | 295 866 | 133 309 | 22 358 | 14 299 | 8 060 | 14.1 | 45.1 | 7.6 | 16.8 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers | 81 486 | 21 659 | 10 517 | 1 939 | 1 144 | 795 | 12.9 | 48.6 | 9.0 | 18.4 |
| 521, 3 | Building materials and supply stores | 60 525 | 15 394 | 7 577 | 1 452 | 810 | 642 | 12.5 | 49.2 | 9.4 | 19.2 |
| 52, ex. 521, 3 | Other building materials and related stores | 20 961 | 6 265 | 2 940 | 488 | 335 | 153 | 14.0 | 46.9 | 7.8 | 16.6 |
| 53 | General merchandise stores ² | 181 147 | 55 379 | 25 860 | 4 587 | 2 692 | 1 895 | 14.3 | 46.7 | 8.3 | 17.7 |
| 54 | Food stores | 301 847 | 69 854 | 33 018 | 6 184 | 3 429 | 2 755 | 10.9 | 47.3 | 8.9 | 18.7 |
| 541 | Grocery stores | 285 481 | 63 228 | 30 140 | 5 718 | 3 102 | 2 616 | 10.6 | 47.7 | 9.0 | 19.0 |
| 54, ex. 541 | Other food stores | 16 366 | 6 626 | 2 878 | 467 | 327 | 139 | 17.6 | 43.4 | 7.0 | 16.2 |
| 55 | Automotive dealers and gasoline service stations | 435 417 | 69 329 | 34 571 | 5 305 | 3 617 | 1 688 | 7.9 | 49.9 | 7.7 | 15.3 |
| 55, ex. 554 | Automotive dealers | 333 420 | 53 498 | 27 718 | 4 240 | 2 833 | 1 406 | 8.3 | 51.8 | 7.9 | 15.3 |
| 554 | Gasoline service stations | 101 997 | 15 831 | 6 853 | 1 065 | 783 | 282 | 6.7 | 43.3 | 6.7 | 15.5 |
| 56 | Apparel | 77 391 | 28 561 | 11 634 | 1 730 | 1 134 | 596 | 15.0 | 40.7 | 6.1 | 14.9 |
| 561 | Men's and boys' clothing and furnishings stores | 8 869 | 3 664 | 1 589 | 254 | 155 | 100 | 17.9 | 43.4 | 6.9 | 16.0 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers | 28 531 | 10 443 | 4 212 | (S) | (S) | (S) | 14.8 | 40.3 | (S) | (S) |
| 564, 5, 9 | Other apparel | 25 580 | 8 511 | 3 528 | 518 | 357 | 161 | 13.8 | 41.5 | 6.1 | 14.7 |
| 566 | Shoe stores | 14 411 | 5 944 | 2 304 | 369 | 232 | 136 | 16.0 | 38.8 | 6.2 | 16.0 |
| 57 | Furniture, home furnishings, and equipment stores | 74 783 | 25 258 | 10 576 | 1 614 | 1 074 | 540 | 14.1 | 41.9 | 6.4 | 15.3 |
| 571 | Furniture and home furnishings | 42 370 | 15 789 | 6 586 | 1 031 | 665 | 366 | 15.5 | 41.7 | 6.5 | 15.7 |
| 572 | Household appliance stores | 8 332 | 2 274 | 1 003 | 153 | 101 | 52 | 12.0 | 44.1 | 6.7 | 15.3 |
| 573 | Radio, television, and music stores | 24 081 | 7 195 | 2 987 | 430 | 307 | 122 | 12.4 | 41.5 | 6.0 | 14.4 |
| 58 | Eating and drinking places | 148 777 | 86 733 | 38 285 | 5 817 | 4 486 | 1 331 | 25.7 | 44.1 | 6.7 | 15.2 |
| 5812 | Eating places | 139 282 | 81 525 | 36 396 | 5 548 | 4 263 | 1 285 | 26.1 | 44.6 | 6.8 | 15.2 |
| 5813 | Drinking places | 9 495 | 5 207 | 1 889 | 269 | 223 | (S) | 19.9 | 36.3 | 5.2 | 14.3 |
| 59 | Miscellaneous retail stores | 193 264 | 62 812 | 27 303 | 4 391 | 2 713 | 1 678 | 14.1 | 43.5 | 7.0 | 16.1 |
| 591 | Drug and proprietary stores | 53 824 | 14 526 | 7 286 | 1 140 | 688 | 452 | 13.5 | 50.2 | 7.8 | 15.6 |
| 592 | Liquor stores | 18 597 | 3 650 | 1 575 | (S) | (S) | (S) | 8.5 | 43.2 | (S) | (S) |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor | 120 843 | 44 636 | 18 442 | 2 991 | 1 845 | 1 146 | 15.3 | 41.3 | 6.7 | 16.2 |

Note: Detail may not add to total due to rounding. For estimated measures of sampling variability (coefficients of variation) see explanation in appendix A for percentage columns and table 15 for other columns.

¹Payroll data are not the same as in other reports from the 1987 Census of Retail Trade due to their sample basis and inclusion of auxiliaries.

²Excludes leased departments.

Table 7. Annual Payroll and Employer Costs for Fringe Benefits by Legal Form of Organization and Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Legal form of organization and kind of business | Annual payroll ¹ | Employer costs for fringe benefits | | | Employer costs for fringe benefits as percent of annual payroll |
|------------------|--|-----------------------------|------------------------------------|-------------------------------|------------------------|---|
| | | | Total | Legally required expenditures | Voluntary expenditures | |
| | Retail trade ----- | 191 764 | 31 567 | 20 289 | 11 278 | 16.5 |
| | Corporations ----- | 173 615 | 28 809 | 18 120 | 10 688 | 16.6 |
| | All other ----- | 18 149 | 2 759 | 2 169 | 590 | 15.2 |
| | Durable goods stores ----- | 58 455 | 9 209 | 5 991 | 3 218 | 15.8 |
| | Corporations ----- | 53 596 | 8 472 | 5 455 | 3 017 | 15.8 |
| | All other ----- | 4 859 | 737 | 536 | 202 | 15.2 |
| | Nondurable goods stores ----- | 133 309 | 22 358 | 14 299 | 8 060 | 16.8 |
| | Corporations ----- | 120 018 | 20 337 | 12 665 | 7 672 | 16.9 |
| | All other ----- | 13 290 | 2 021 | 1 633 | 388 | 15.2 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 10 517 | 1 939 | 1 144 | 795 | 18.4 |
| | Corporations ----- | 9 684 | 1 795 | 1 046 | 749 | 18.5 |
| | All other ----- | 833 | 144 | 98 | (S) | 17.3 |
| 53 | General merchandise stores ² ----- | 25 860 | 4 587 | 2 692 | 1 895 | 17.7 |
| | Corporations ----- | 25 712 | 4 563 | 2 672 | 1 890 | 17.7 |
| | All other ----- | 147 | 24 | 20 | 5 | 16.5 |
| 54 | Food stores ----- | 33 018 | 6 184 | 3 429 | 2 755 | 18.7 |
| | Corporations ----- | 30 690 | 5 860 | 3 168 | 2 692 | 19.1 |
| | All other ----- | 2 329 | 324 | 261 | (S) | 13.9 |
| 55, ex. 554 | Automotive dealers ----- | 27 718 | 4 240 | 2 833 | 1 406 | 15.3 |
| | Corporations ----- | 25 964 | 3 970 | 2 641 | 1 330 | 15.3 |
| | All other ----- | 1 754 | 269 | 193 | 77 | 15.3 |
| 554 | Gasoline service stations ----- | 6 853 | 1 065 | 783 | 282 | 15.5 |
| | Corporations ----- | 4 895 | 770 | 540 | 229 | 15.7 |
| | All other ----- | 1 958 | 295 | (S) | (S) | 15.1 |
| 56 | Apparel and accessory stores ----- | 11 634 | 1 730 | 1 134 | 596 | 14.9 |
| | Corporations ----- | 10 979 | 1 633 | 1 051 | 582 | 14.9 |
| | All other ----- | 654 | (S) | (S) | (S) | (S) |
| 57 | Furniture, home furnishings, and equipment stores ----- | 10 576 | 1 614 | 1 074 | 540 | 15.3 |
| | Corporations ----- | 9 588 | 1 464 | 963 | 501 | 15.3 |
| | All other ----- | 989 | 150 | (S) | 39 | 15.2 |
| 58 | Eating and drinking places ----- | 38 285 | 5 817 | 4 486 | 1 331 | 15.2 |
| | Corporations ----- | 31 932 | 4 845 | 3 679 | 1 165 | 15.2 |
| | All other ----- | 6 353 | 973 | 807 | 166 | 15.3 |
| 5912 | Drug stores and proprietary stores ----- | 7 286 | 1 140 | 688 | 452 | 15.6 |
| | Corporations ----- | 6 963 | 1 102 | 657 | 444 | 15.8 |
| | All other ----- | 324 | 38 | 31 | (S) | 11.9 |
| 5921 | Liquor stores ----- | 1 575 | (S) | (S) | (S) | (S) |
| | Corporations ----- | 1 048 | (S) | (S) | (S) | (S) |
| | All other ----- | 527 | (S) | (S) | (S) | (S) |

Note: Table not additive since not all SIC detail shown separately. For estimated measures of sampling variability (coefficients of variation) see explanation in appendix A for percentage columns and table 15 for other columns.

¹Payroll data are not the same as in other reports from the 1987 Census of Retail Trade due to their sample basis and inclusion of auxiliaries.

²Excludes leased departments.

Table 8. Operating Expenses by Type and by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see Introductory text]

| 1972 SIC code | Kind of business | Operating expenses | Annual payroll ¹ | | Employer costs for fringe benefits | | Taxes and license fees | | Depreciation and amortization charges | | Lease and rental payments | | Telephone and other purchased communications | |
|-------------------|---|-----------------------|-----------------------------|-------------|---------------------------------------|------------|---------------------------|------------|---|------------|------------------------------|-------------|--|------------|
| | | | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| | Retail trade ----- | 419 585 | 191 784 | 45.7 | 31 587 | 7.5 | 8 778 | 1.6 | 23 383 | 5.8 | 35 099 | 8.4 | 5 033 | 1.2 |
| | Durable goods stores ----- | 123 719 | 58 455 | 47.2 | 9 209 | 7.4 | 1 899 | 1.5 | 5 844 | 4.8 | 10 374 | 8.4 | 1 937 | 1.8 |
| | Nondurable goods stores ----- | 295 868 | 133 309 | 45.1 | 22 358 | 7.6 | 4 877 | 1.8 | 17 739 | 8.0 | 24 725 | 8.4 | 3 096 | 1.0 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 21 659 | 10 517 | 48.8 | 1 939 | 9.0 | 395 | 1.8 | 1 089 | 5.0 | 1 354 | 6.2 | 306 | 1.4 |
| 521, 3 | Building materials and supply stores ----- | 15 394 | 7 577 | 49.2 | 1 452 | 9.4 | 267 | 1.7 | 842 | 5.5 | 799 | 5.2 | 221 | 1.4 |
| 52, ex. 521, 3 | Other building materials and related stores ----- | 6 265 | 2 940 | 46.9 | 488 | 7.8 | 128 | 2.0 | 247 | 3.9 | 554 | 8.8 | 86 | 1.4 |
| 53 | General merchandise stores³ ----- | 55 379 | 25 880 | 46.7 | 4 587 | 8.3 | 1 145 | 2.1 | 3 034 | 5.5 | 3 136 | 5.7 | 859 | 1.6 |
| 54 | Food stores ----- | 89 854 | 33 018 | 47.3 | 8 184 | 8.9 | 1 009 | 1.4 | 4 368 | 6.3 | 4 684 | 6.7 | 407 | .6 |
| 541 | Grocery stores ----- | 63 228 | 30 140 | 47.7 | 5 718 | 9.0 | 945 | 1.5 | 3 971 | 6.3 | 4 099 | 6.5 | 329 | .5 |
| 54, ex. 541 | Other food stores ----- | 6 626 | 2 878 | 43.4 | 467 | 7.0 | 64 | 1.0 | 397 | 6.0 | 586 | 8.8 | 78 | 1.2 |
| 55 | Automotive dealers and gasoline service stations ----- | 69 329 | 34 571 | 49.9 | 5 305 | 7.7 | 1 172 | 1.7 | 3 398 | 4.9 | 4 577 | 6.6 | 943 | 1.4 |
| 55, ex. 554 | Automotive dealers ----- | 53 498 | 27 718 | 51.8 | 4 240 | 7.9 | 801 | 1.5 | 2 262 | 4.2 | 3 295 | 6.2 | 761 | 1.4 |
| 554 | Gasoline service stations ----- | 15 831 | 6 853 | 43.3 | 1 065 | 6.7 | 371 | 2.3 | 1 137 | 7.2 | 1 282 | 8.1 | 181 | 1.1 |
| 56 | Apparel ----- | 28 561 | 11 634 | 40.7 | 1 730 | 6.1 | 411 | 1.4 | (S) | (S) | 4 845 | 17.0 | 389 | 1.4 |
| 561 | Men's and boys' clothing and furnishings stores ----- | 3 664 | 1 589 | 43.4 | 254 | 6.9 | 46 | 1.3 | 174 | 4.7 | 578 | 15.8 | (S) | (S) |
| 562, 3, 8 | Women's clothing, specialty stores, and furners ----- | 10 443 | 4 212 | 40.3 | (S) | (S) | (S) | (S) | (S) | (S) | (S) | (S) | (S) | (S) |
| 564, 5, 9 | Other apparel ----- | 8 511 | 3 528 | 41.5 | 518 | 6.1 | 125 | 1.5 | (S) | (S) | 1 173 | 13.8 | 112 | 1.3 |
| 566 | Shoe stores ----- | 5 944 | 2 304 | 38.8 | 369 | 6.2 | 76 | 1.3 | (S) | (S) | (S) | (S) | 82 | 1.0 |
| 57 | Furniture, home furnishings, and equipment stores ----- | 25 258 | 10 576 | 41.9 | 1 814 | 6.4 | 340 | 1.3 | 1 055 | 4.2 | 2 481 | 9.8 | 436 | 1.7 |
| 571 | Furniture and home furnishings ----- | 15 789 | 6 586 | 41.7 | 1 031 | 6.5 | 220 | 1.4 | 623 | 3.9 | 1 563 | 9.9 | 257 | 1.6 |
| 572 | Household appliance stores ----- | 2 274 | 1 003 | 44.1 | 153 | 6.7 | 32 | 1.4 | 89 | 3.9 | 165 | 7.3 | 41 | 1.8 |
| 573 | Radio, television, and music stores ----- | 7 195 | 2 987 | 41.5 | 430 | 6.0 | 88 | 1.2 | (S) | (S) | 753 | 10.5 | 138 | 1.9 |
| 58 | Eating and drinking places ----- | 86 733 | 38 285 | 44.1 | 5 817 | 6.7 | 1 375 | 1.6 | 5 589 | 6.4 | 7 740 | 8.9 | 626 | .7 |
| 5812 | Eating places ----- | 81 525 | 36 396 | 44.6 | 5 548 | 6.8 | 1 204 | 1.5 | 5 214 | 6.4 | 7 217 | 8.9 | 579 | .7 |
| 5813 | Drinking places ----- | 5 207 | 1 889 | 36.3 | 269 | 5.2 | 171 | 3.3 | 375 | 7.2 | 523 | 10.0 | 47 | .9 |
| 59 | Miscellaneous retail stores ----- | 62 812 | 27 303 | 43.5 | 4 391 | 7.0 | 931 | 1.5 | 3 351 | 5.3 | 8 281 | 10.0 | 1 068 | 1.7 |
| 591 | Drug and proprietary stores ----- | 14 526 | 7 286 | 50.2 | 1 140 | 7.8 | 188 | 1.3 | 705 | 4.9 | 1 503 | 10.3 | 178 | 1.2 |
| 592 | Liquor stores ----- | 3 650 | 1 575 | 43.2 | (S) | (S) | 122 | 3.3 | 192 | 5.3 | 393 | 10.8 | 39 | 1.1 |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 44 636 | 18 442 | 41.3 | 2 991 | 6.7 | 621 | 1.4 | 2 453 | 5.5 | 4 386 | 9.8 | 849 | 1.9 |

See footnotes at end of table.

Table 8. Operating Expenses by Type and by Major Kind of Business: 1987—Con.

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Purchased utilities ² | | Purchased office supplies | | Purchased packaging and other materials | | Advertising services | | Purchased repair services | | Other operating expenses | |
|-------------------|--|----------------------------------|------------|------------------------------|------------|---|------------|----------------------|------------|------------------------------|------------|-----------------------------|-------------|
| | | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| | Retail trade ----- | 17 705 | 4.2 | 4 844 | 1.2 | 8 505 | 1.8 | 26 391 | 6.3 | 8 213 | 2.0 | 62 307 | 14.8 |
| | Durable goods stores ----- | 2 988 | 2.4 | 1 518 | 1.2 | 1 017 | .8 | 10 175 | 8.2 | 1 841 | 1.5 | 18 664 | 15.1 |
| | Nondurable goods stores ----- | 14 719 | 5.0 | 3 326 | 1.1 | 5 488 | 1.9 | 18 218 | 5.5 | 8 371 | 2.2 | 43 643 | 14.8 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers----- | 583 | 2.7 | 297 | 1.4 | 144 | .7 | 1 285 | 5.8 | 470 | 2.2 | 3 300 | 15.2 |
| 521, 3 | Building materials and supply stores----- | 366 | 2.4 | 216 | 1.4 | 102 | .7 | 836 | 5.4 | 363 | 2.4 | 2 354 | 15.3 |
| 52, ex. 521, 3 | Other building materials and related stores----- | 217 | 3.5 | 81 | 1.3 | 43 | .7 | 430 | 6.9 | 107 | 1.7 | (S) | (S) |
| 53 | General merchandise stores ³ ----- | 1 940 | 3.5 | 841 | 1.5 | 702 | 1.3 | 4 531 | 8.2 | 899 | 1.6 | 7 845 | 14.2 |
| 54 | Food stores----- | 4 457 | 8.4 | 711 | 1.0 | 1 903 | 2.7 | 3 109 | 4.5 | 1 783 | 2.6 | (S) | (S) |
| 541 | Grocery stores----- | 4 111 | 6.5 | 655 | 1.0 | 1 619 | 2.6 | 2 784 | 4.4 | 1 631 | 2.6 | (S) | (S) |
| 54, ex. 541 | Other food stores----- | 346 | 5.2 | 56 | .8 | 284 | 4.3 | (S) | (S) | (S) | (S) | (S) | (S) |
| 55 | Automotive dealers and gasoline service stations----- | 1 917 | 2.8 | 885 | 1.0 | 475 | .7 | 4 497 | 6.5 | 1 204 | 1.7 | 10 586 | 15.3 |
| 55, ex. 554 | Automotive dealers----- | 1 060 | 2.0 | 492 | .9 | 366 | .7 | 4 240 | 7.9 | 717 | 1.3 | 7 545 | 14.1 |
| 554 | Gasoline service stations----- | 857 | 5.4 | 193 | 1.2 | 108 | .7 | 257 | 1.6 | 486 | 3.1 | (S) | (S) |
| 56 | Apparel----- | 955 | 3.3 | 407 | 1.4 | 396 | 1.4 | 1 770 | 6.2 | 347 | 1.2 | (S) | (S) |
| 561 | Men's and boys' clothing and furnishings stores----- | 116 | 3.2 | 57 | 1.6 | 45 | 1.2 | 253 | 6.9 | 42 | 1.1 | 448 | 12.2 |
| 562, 3, 8 | Women's clothing, specialty stores, and furnishers----- | (S) | (S) | 153 | 1.5 | (S) | (S) | (S) | (S) | (S) | (S) | (S) | (S) |
| 564, 5, 9 | Other apparel----- | 290 | 3.4 | 132 | 1.6 | 116 | 1.4 | 595 | 7.0 | 101 | 1.2 | 1 357 | 15.9 |
| 566 | Shoe stores----- | 177 | 3.0 | 64 | 1.1 | 43 | .7 | 336 | 5.7 | 67 | 1.1 | (S) | (S) |
| 57 | Furniture, home furnishings, and equipment stores----- | 699 | 2.8 | 317 | 1.3 | 197 | .8 | 2 922 | 11.6 | 355 | 1.4 | (S) | (S) |
| 571 | Furniture and home furnishings----- | 452 | 2.9 | 193 | 1.2 | 139 | .9 | 1 804 | 11.4 | 200 | 1.3 | (S) | (S) |
| 572 | Household appliance stores----- | 66 | 2.9 | 27 | 1.2 | (S) | (S) | 218 | 9.6 | 31 | 1.4 | (S) | (S) |
| 573 | Radio, television, and music stores----- | 182 | 2.5 | 98 | 1.4 | 46 | .6 | 900 | 12.5 | 124 | 1.7 | (S) | (S) |
| 58 | Eating and drinking places----- | 5 350 | 6.2 | 525 | .8 | 1 788 | 2.1 | 3 833 | 4.4 | 2 216 | 2.6 | 13 589 | 15.7 |
| 5812 | Eating places----- | 4 974 | 6.1 | 487 | .6 | 1 703 | 2.1 | 3 673 | 4.5 | 2 047 | 2.5 | 12 484 | 15.3 |
| 5813 | Drinking places----- | 376 | 7.2 | 39 | .7 | (S) | (S) | 160 | 3.1 | 169 | 3.2 | (S) | (S) |
| 59 | Miscellaneous retail stores----- | 1 805 | 2.9 | 1 060 | 1.7 | 900 | 1.4 | 4 484 | 7.1 | 939 | 1.5 | (S) | (S) |
| 591 | Drug and proprietary stores----- | 509 | 3.5 | 181 | 1.2 | 171 | 1.2 | 674 | 4.6 | 216 | 1.5 | 1 775 | 12.2 |
| 592 | Liquor stores----- | 223 | 6.1 | 39 | 1.1 | 39 | 1.1 | 108 | 3.0 | 77 | 2.1 | (S) | (S) |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor----- | 1 073 | 2.4 | 840 | 1.9 | 690 | 1.5 | 3 683 | 8.3 | 646 | 1.4 | (S) | (S) |

Note: Detail may not add to total due to rounding. For estimated measures of sampling variability (coefficients of variation) see explanation in appendix A for percentage columns and table 15 for other columns.

¹Payroll data are not the same as in other reports from the 1987 Census of Retail Trade due to their sample basis and inclusion of auxiliaries.

²These data represent only utilities which were purchased by firms in 1987, and exclude those utility costs which were part of normal lease and rental payments or franchise fees.

³Excludes leased departments.

Table 9. Detailed Purchased Utilities by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see Introductory text]

| 1972 SIC code | Kind of business | Operating expenses | Cost of purchased utilities ¹ | | | |
|------------------|---|--------------------|--|---------------|--------------------|-----------------------------------|
| | | | All utilities | Electricity | Fuels (nonhighway) | Water, sewer, and other utilities |
| | Retail trade | 419 585 | 17 705 | 13 581 | 2 293 | 1 630 |
| | Durable goods stores | 123 719 | 2 988 | 2 190 | 466 | 310 |
| | Nondurable goods stores | 295 666 | 14 719 | 11 391 | 1 607 | 1 521 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers | 21 659 | 583 | 402 | 112 | 66 |
| 521, 3 | Building materials and supply stores | 15 394 | 366 | 245 | 74 | 46 |
| 52, ex. 521, 3 | Other building materials and related stores | 6 265 | 217 | 157 | 36 | 22 |
| 53 | General merchandise stores² | 55 379 | 1 940 | 1 623 | 174 | 142 |
| 54 | Food stores | 69 654 | 4 457 | 3 746 | 349 | 362 |
| 541 | Grocery stores | 63 228 | 4 111 | 3 487 | 299 | 325 |
| 54, ex. 541 | Other food stores | 6 626 | 346 | 259 | 51 | 37 |
| 55 | Automotive dealers and gasoline service stations | 69 329 | 1 917 | 1 394 | 297 | 226 |
| 55, ex. 554 | Automotive dealers | 53 496 | 1 060 | 737 | 204 | 119 |
| 554 | Gasoline service stations | 15 631 | 657 | 657 | 93 | 107 |
| 56 | Apparel | 26 581 | 955 | 773 | 103 | 79 |
| 561 | Men's and boys' clothing and furnishings stores | 3 664 | 116 | 96 | 9 | 11 |
| 562, 3, 6 | Women's clothing, specialty stores, and furriers | 10 443 | (S) | (S) | (S) | (S) |
| 564, 5, 9 | Other apparel | 8 511 | 290 | 224 | 45 | 20 |
| 566 | Shoe stores | 5 944 | 177 | 141 | 17 | 19 |
| 57 | Furniture, home furnishings, and equipment stores | 25 258 | 699 | 530 | 102 | 67 |
| 571 | Furniture and home furnishings | 15 789 | 452 | 335 | 75 | 42 |
| 572 | Household appliance stores | 2 274 | 66 | 48 | 9 | (S) |
| 573 | Radio, television, and music stores | 7 195 | 162 | 147 | 19 | 15 |
| 58 | Eating and drinking places | 86 733 | 5 350 | 3 667 | 944 | 719 |
| 5812 | Eating places | 61 525 | 4 974 | 3 414 | 689 | 671 |
| 5813 | Drinking places | 5 207 | 376 | 273 | 55 | 46 |
| 59 | Miscellaneous retail stores | 62 612 | 1 805 | 1 426 | 212 | 167 |
| 591 | Drug and proprietary stores | 14 526 | 509 | 430 | 35 | 44 |
| 592 | Liquor stores | 3 650 | 223 | 181 | 23 | 19 |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor | 44 636 | 1 073 | 615 | 153 | (S) |

Note: Detail may not add to total due to rounding. See table 15 for estimated measures of sampling variability (coefficients of variation).

¹These data represent only utilities which were purchased by firms in 1987, and exclude those utility costs which were part of normal lease and rental payments or franchise fees.

²Excludes leased departments.

Table 10. Detailed Repair Services by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Operating expenses | Purchased repair services | | | Acquisition value of depreciable assets at end of 1987 | Capital expenditures (other than land) |
|-------------------|---|-----------------------|---------------------------|---|----------------------------|---|--|
| | | | Total | Buildings, structures, and related facilities | Machinery and equipment | | |
| | Retail trade | 419 565 | 8 213 | 3 599 | 4 613 | 258 053 | 35 839 |
| | Durable goods stores..... | 123 719 | 1 841 | 902 | 939 | 55 449 | 7 780 |
| | Nondurable goods stores..... | 295 866 | 8 371 | 2 697 | 3 674 | 202 604 | 28 058 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers | 21 859 | 470 | 182 | 288 | 12 457 | 1 856 |
| 521, 3 | Building materials and supply stores..... | 15 394 | 363 | 122 | 241 | 9 380 | 1 337 |
| 52, ex. 521, 3 | Other building materials and related stores..... | 6 265 | 107 | 60 | 47 | 3 077 | 319 |
| 53 | General merchandise stores ¹ | 55 379 | 899 | 848 | 251 | 42 423 | 5 367 |
| 54 | Food stores | 89 854 | 1 783 | 537 | 1 246 | 46 840 | 6 633 |
| 541 | Grocery stores..... | 63 228 | 1 631 | 484 | 1 146 | 43 415 | 6 239 |
| 54, ex. 541 | Other food stores..... | 6 626 | (S) | (S) | (S) | 3 424 | 394 |
| 55 | Automotive dealers and gasoline service stations | 89 329 | 1 204 | 587 | 618 | 34 965 | 4 827 |
| 55, ex. 554 | Automotive dealers..... | 53 498 | 717 | 372 | 345 | 20 582 | 2 872 |
| 554 | Gasoline service stations..... | 15 831 | 488 | 196 | 291 | 14 383 | 1 955 |
| 56 | Apparel | 28 561 | 347 | 207 | 139 | 18 006 | 2 613 |
| 561 | Men's and boys' clothing and furnishings stores..... | 3 664 | 42 | 27 | 15 | 1 805 | 306 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers..... | 10 443 | (S) | (S) | (S) | 6 184 | 1 030 |
| 564, 5, 9 | Other apparel..... | 8 511 | 101 | 52 | 48 | 5 274 | 911 |
| 566 | Shoe stores..... | 5 944 | 87 | 44 | 23 | 2 742 | 366 |
| 57 | Furniture, home furnishings, and equipment stores | 25 258 | 355 | 189 | 166 | 10 718 | 1 525 |
| 571 | Furniture and home furnishings..... | 15 789 | 200 | 121 | 80 | 6 843 | 907 |
| 572 | Household appliance stores..... | 2 274 | 31 | (S) | 17 | 802 | 100 |
| 573 | Radio, television, and music stores..... | 7 195 | 124 | 34 | 89 | 3 074 | 518 |
| 58 | Eating and drinking places | 88 733 | 2 218 | 882 | 1 355 | 80 401 | 8 718 |
| 5812 | Eating places..... | 81 525 | 2 047 | 781 | 1 266 | 56 940 | 8 504 |
| 5813 | Drinking places..... | 5 207 | 169 | 80 | 89 | 3 461 | 213 |
| 59 | Miscellaneous retail stores | 82 812 | 939 | 426 | 513 | 34 244 | 4 500 |
| 591 | Drug and proprietary stores..... | 14 526 | 216 | 100 | 116 | 7 267 | 936 |
| 592 | Liquor stores..... | 3 650 | 77 | 41 | 37 | 2 085 | (S) |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor..... | 44 836 | 646 | (S) | 360 | 24 912 | 3 385 |

Note: Detail may not add to total due to rounding. See table 15 for estimated measures of sampling variability (coefficients of variation).

¹Excludes leased departments.

Table 11. Sales, Cost of Goods Sold, and Measures of Value Produced by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| | | | | | | Net income produced at— | | | |
|-------------|---|-----------|--------------------|--------------|-------------|-------------------------|------------------|-------------|------------------|
| | | | | | | Market prices | | Factor cost | |
| | | | | | | Amount | Percent of sales | Amount | Percent of sales |
| | | Sales | Cost of goods sold | Gross margin | Value added | | | | |
| 52 | Retail trade..... | 1 494 112 | 1 011 964 | 482 148 | 454 924 | 318 052 | 21.2 | 285 893 | 19.1 |
| | Durable goods stores..... | 551 707 | 400 750 | 150 957 | 145 745 | 102 444 | 18.8 | 94 901 | 17.2 |
| | Nondurable goods stores..... | 942 405 | 811 214 | 331 191 | 309 179 | 213 608 | 22.7 | 190 992 | 20.3 |
| | Building materials, hardware, garden supply, and mobile home dealers..... | 81 486 | 57 510 | 23 978 | 23 020 | 18 258 | 19.9 | 14 773 | 18.1 |
| | Building materials and supply stores..... | 60 525 | 43 531 | 16 994 | 16 356 | 11 737 | 19.4 | 10 829 | 17.6 |
| 521, 3 | Other building materials and related stores..... | 20 961 | 13 979 | 6 982 | 6 663 | 4 519 | 21.6 | 4 144 | 19.8 |
| 53 | General merchandise stores ¹ | 181 147 | 121 546 | 59 601 | 56 259 | 38 847 | 21.4 | 34 688 | 19.1 |
| 54 | Food stores..... | 301 847 | 224 647 | 77 200 | 70 491 | 51 925 | 17.2 | 46 548 | 15.4 |
| 541 | Grocery stores..... | 285 481 | 215 807 | 69 674 | 63 614 | 47 219 | 16.5 | 42 303 | 14.8 |
| 54, ex. 541 | Other food stores..... | 18 366 | 8 840 | 7 526 | 6 877 | 4 706 | 28.8 | 4 245 | 25.9 |
| 55 | Automotive dealers and gasoline service stations..... | 435 417 | 344 026 | 91 391 | 88 541 | 66 507 | 15.3 | 81 937 | 14.2 |
| 55, ex. 554 | Automotive dealers..... | 333 420 | 284 374 | 89 046 | 87 246 | 50 568 | 15.2 | 47 506 | 14.2 |
| 554 | Gasoline service stations..... | 101 997 | 79 652 | 22 345 | 21 295 | 15 939 | 15.6 | 14 432 | 14.1 |
| 56 | Apparel..... | 77 391 | 43 852 | 33 739 | 32 061 | 20 453 | 28.4 | 18 542 | 24.0 |
| 561 | Men's and boys' clothing and furnishings stores..... | 8 869 | 4 756 | 4 113 | 3 906 | 2 513 | 28.3 | 2 293 | 25.9 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers..... | 28 531 | 15 917 | 12 614 | 11 925 | 7 719 | 27.1 | 6 973 | 24.4 |
| 564, 5, 9 | Other apparel..... | 25 580 | 15 290 | 10 290 | 9 772 | 6 414 | 25.1 | 5 824 | 22.8 |
| 566 | Shoe stores..... | 14 411 | 7 688 | 6 723 | 6 456 | 3 807 | 28.4 | 3 452 | 24.0 |
| 57 | Furniture, home furnishings, and equipment stores..... | 74 783 | 44 796 | 29 987 | 28 840 | 18 313 | 24.5 | 18 919 | 22.8 |
| 571 | Furniture and home furnishings..... | 42 370 | 23 711 | 18 659 | 17 918 | 11 331 | 26.7 | 10 488 | 24.8 |
| 572 | Household appliance stores..... | 6 332 | 6 034 | 2 288 | 2 202 | 1 300 | 15.6 | 1 180 | 14.2 |
| 573 | Radio, television, and music stores..... | 24 081 | 15 051 | 9 030 | 8 721 | 5 682 | 23.8 | 5 251 | 21.8 |
| 58 | Eating and drinking places..... | 148 777 | 56 234 | 92 543 | 85 599 | 56 878 | 38.2 | 49 912 | 33.5 |
| 5812 | Eating places..... | 139 282 | 52 228 | 87 054 | 80 582 | 53 891 | 38.7 | 47 473 | 34.1 |
| 5813 | Drinking places..... | 9 495 | 4 006 | 5 489 | 5 037 | 2 985 | 31.4 | 2 440 | 25.7 |

See footnotes at end of table.

Table 11. Sales, Cost of Goods Sold, and Measures of Value Produced by Major Kind of Business: 1987—Con.

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| | | Sales | Cost of goods sold | Gross margin | Value added | Net income produced at— | | | |
|---------|--|---------|--------------------|--------------|-------------|-------------------------|------------------|-------------|------------------|
| | | | | | | Market prices | | Factor cost | |
| | | | | | | Amount | Percent of sales | Amount | Percent of sales |
| 59 | Miscellaneous retail stores | 193 264 | 119 553 | 73 711 | 70 114 | 46 875 | 24.3 | 42 593 | 22.0 |
| 591 | Drug and proprietary stores | 53 824 | 37 448 | 16 376 | 15 559 | 11 170 | 20.8 | 10 276 | 19.1 |
| 592 | Liquor stores | 18 597 | 15 567 | (S) | (S) | (S) | (S) | (S) | (S) |
| 59, ex. | Miscellaneous retail stores, except drug and | | | | | | | | |
| 591, 2 | liquor | 120 843 | 66 538 | 54 305 | 51 807 | 34 176 | 28.3 | 31 102 | 25.7 |

Note: Detail may not add to total due to rounding. For estimated measures of sampling variability (coefficients of variation) see explanation in appendix A for percentage columns and table 15 for other columns.

¹Excludes leased departments.

Table 12. Comparative Statistics on Operating Expenses and Measures of Value Produced by Major Kind of Business: 1987 and 1982

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Operating expenses | | Gross margin | | Value added | | Net income produced at— | | | |
|------------------|--|--------------------|---------|--------------|---------|-------------|---------|-------------------------|---------|-------------|---------|
| | | 1987 | 1982 | 1987 | 1982 | 1987 | 1982 | Market prices | | Factor cost | |
| | | | | | | | | 1987 | 1982 | 1987 | 1982 |
| | Retail trade | 419 585 | 284 484 | 482 148 | 320 057 | 454 924 | 298 700 | 316 052 | 210 643 | 285 893 | 192 822 |
| | Durable goods stores | 123 719 | 75 728 | 150 957 | 87 350 | 145 745 | 83 445 | 102 444 | 57 648 | 94 901 | 53 774 |
| | Nondurable goods stores | 295 866 | 208 756 | 331 191 | 232 707 | 309 179 | 215 254 | 213 608 | 152 995 | 190 992 | 139 048 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers | 21 659 | 14 125 | 23 976 | 15 949 | 23 020 | 15 215 | 16 256 | 10 584 | 14 773 | 9 728 |
| 53 | General merchandise stores ¹ | 55 379 | 38 579 | 59 601 | 41 590 | 56 259 | 38 987 | 38 847 | 28 293 | 34 668 | 25 754 |
| 54 | Food stores | 69 854 | 53 862 | 77 200 | 58 623 | 70 491 | 53 137 | 51 925 | 40 550 | 46 548 | 37 194 |
| 55, ex. 554 | Automotive dealers | 53 498 | 30 664 | 69 046 | 37 377 | 67 246 | 36 033 | 50 568 | 27 078 | 47 506 | 25 709 |
| 554 | Gasoline service stations | 15 831 | 11 031 | 22 345 | 14 811 | 21 295 | 13 924 | 15 939 | 10 349 | 14 432 | 9 329 |
| 56 | Apparel and accessory stores | 28 561 | 20 881 | 33 739 | 22 783 | 32 061 | 21 463 | 20 453 | 13 451 | 18 542 | 12 327 |
| 57 | Furniture, home furnishings, and equipment stores | 25 258 | 15 630 | 29 987 | 16 914 | 28 840 | 16 085 | 18 313 | 9 716 | 16 919 | 8 933 |
| 58 | Eating and drinking places | 86 733 | 57 044 | 92 543 | 60 669 | 85 599 | 55 487 | 56 876 | 37 574 | 49 912 | 33 373 |
| 5912 | Drug stores and proprietary stores | 14 526 | 9 793 | 16 376 | 11 694 | 15 559 | 11 073 | 11 170 | 8 211 | 10 276 | 7 727 |
| 5921 | Liquor stores | 3 650 | 2 920 | (S) | 4 096 | (S) | 3 855 | (S) | 2 926 | (S) | 2 713 |

Note: See table 15 for estimated measures of sampling variability (coefficients of variation). Table not additive since not all SIC detail shown separately.

¹Excludes leased departments.

Table 13. Sales, Cost of Goods Sold, Measures of Value Produced, and Annual Payroll by Legal Form of Organization: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| Legal form of organization | Sales | Cost of goods sold | Gross margin | | Value added | | Net income produced at— | | | | Annual payroll ¹ | |
|----------------------------|-----------|--------------------|--------------|------------------|-------------|------------------|-------------------------|------------------|-------------|------------------|-----------------------------|------------------|
| | | | Amount | Percent of sales | Amount | Percent of sales | Market prices | | Factor cost | | Amount | Percent of sales |
| | | | | | | | Amount | Percent of sales | Amount | Percent of sales | | |
| Retail trade | 1 494 112 | 1 011 964 | 482 148 | 32.3 | 454 924 | 30.4 | 316 052 | 21.2 | 285 893 | 19.1 | 191 764 | 12.8 |
| Corporations | 1 327 571 | 901 749 | 425 822 | 32.1 | 402 678 | 30.3 | 280 854 | 21.2 | 254 560 | 19.2 | 173 615 | 13.1 |
| All other | 166 541 | 110 215 | 56 326 | 33.8 | 52 246 | 31.4 | 35 198 | 21.1 | 31 332 | 18.8 | 18 149 | 10.9 |
| Durable goods | 551 707 | 400 750 | 150 957 | 27.4 | 145 745 | 26.4 | 102 444 | 18.6 | 94 901 | 17.2 | 58 455 | 10.6 |
| Corporations | 502 341 | 367 869 | 134 472 | 26.8 | 130 011 | 25.9 | 91 955 | 18.3 | 85 392 | 17.0 | 53 596 | 10.7 |
| All other | 49 366 | 32 881 | 16 485 | 33.4 | 15 733 | 31.9 | 10 489 | 21.2 | 9 508 | 19.3 | 4 859 | 9.8 |
| Nondurable goods | 942 405 | 611 214 | 331 191 | 35.1 | 309 179 | 32.8 | 213 608 | 22.7 | 190 992 | 20.3 | 133 309 | 14.1 |
| Corporations | 825 230 | 533 880 | 291 350 | 35.3 | 272 667 | 33.0 | 188 899 | 22.9 | 169 168 | 20.5 | 120 018 | 14.5 |
| All other | 117 175 | 77 334 | 39 841 | 34.0 | 36 513 | 31.2 | 24 709 | 21.1 | 21 824 | 18.6 | 13 290 | 11.3 |

Note: Detail may not add to total due to rounding. For estimated measures of sampling variability (coefficients of variation) see explanation in appendix A for percentage columns and table 15 for other columns.

¹Payroll data are not the same as in other reports from the 1987 Census of Retail Trade due to their sample basis and inclusion of auxiliaries.

Table 14. Acquisition Value of Depreciable Assets, Capital Expenditures, Sales, and Total Operating Expenses of Corporations by Major Kind of Business: 1987

[Dollar amounts are in millions. Data are shown only for establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Acquisition value of depreciable assets at— | | Capital expenditures (other than land) | Sales | Purchases of merchandise for resale | Operating expenses |
|------------------|---|--|----------------|--|------------------|---|-----------------------|
| | | End of 1987 | End of 1986 | | | | |
| | Retail trade | 229 088 | 203 729 | 32 708 | 1 327 571 | 917 838 | 373 684 |
| | Durable goods stores | 48 184 | 42 552 | 6 999 | 502 341 | 379 078 | 111 147 |
| | Nondurable goods stores | 180 904 | 161 177 | 25 710 | 825 230 | 538 560 | 262 538 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers | 11 324 | 10 112 | 1 526 | 74 264 | 53 680 | 19 714 |
| 53 | General merchandise stores ¹ | 42 148 | 38 028 | 5 358 | 179 311 | 123 012 | 54 874 |
| 54 | Food stores | 42 358 | 38 004 | 6 315 | 271 127 | 202 155 | 63 781 |
| 55, ex. 554 | Automotive dealers | 18 140 | 16 048 | 2 654 | 311 252 | 255 349 | 49 652 |
| 554 | Gasoline service stations | 11 302 | 10 211 | 1 551 | 71 367 | 55 874 | 11 082 |
| 56 | Apparel and accessory stores | 15 179 | 13 143 | 2 491 | 71 618 | 40 963 | 26 644 |
| 57 | Furniture, home furnishings, and equipment stores | 9 225 | 8 071 | 1 386 | 65 999 | 40 346 | 22 575 |
| 58 | Eating and drinking places | 50 533 | 44 347 | 7 486 | 119 194 | 43 917 | 71 463 |
| 5912 | Drug stores and proprietary stores | 6 817 | 6 182 | 896 | 49 981 | 35 453 | 13 719 |
| 5921 | Liquor stores | 1 320 | 1 196 | (S) | 11 301 | 8 442 | 2 352 |

Note: See table 15 for estimated measures of sampling variability (coefficients of variation). Table not additive since not all SIC detail shown separately.

¹Excludes leased departments.

Table 15. Estimated Relative Standard Errors by Major Kind of Business: 1987

[Coefficient of variation in percent. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Capital expenditures (other than land) | | | | | | | Acquisition value of depreciable assets | | | | | |
|-------------------|---|--|-------------------------------------|--|----------------------------|--|---|--------------------------------------|---|---|---------------------------------------|-------------|---|---------------------------------------|
| | | Total | New capital expend- itures | New buildings, structures, and related facilities | New highway vehicles | New computer hardware and data processing equipment | All other new capital expend- itures | Used capital expend- itures | End of 1987 | | | End of 1986 | | |
| | | | | | | | | | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | Total | Buildings, structures, and related facilities | Machinery, equipment, and other |
| | Retail trade ----- | 2.1 | 2.2 | 3.8 | 4.6 | 1.7 | 1.9 | 5.0 | .6 | .9 | .7 | .7 | 1.0 | .8 |
| | Durable goods stores ----- | 4.2 | 4.4 | 10.0 | 6.2 | 3.9 | 2.7 | 7.2 | 1.8 | * | * | 1.9 | * | * |
| | Nondurable goods stores ----- | 2.4 | 2.5 | 3.9 | 6.8 | 1.4 | 2.2 | 5.9 | .6 | 1.0 | .8 | .7 | 1.1 | .8 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 2.4 | 2.1 | 4.0 | 4.9 | 5.6 | 3.3 | 13.7 | 1.7 | 2.5 | 1.9 | 1.9 | 2.7 | 2.2 |
| 521, 3 | Building materials and supply stores ----- | 2.7 | 2.3 | 4.6 | 5.3 | 5.3 | 3.8 | 17.2 | 1.7 | 2.3 | 2.0 | 2.0 | 2.6 | 2.3 |
| 52, ex. 521, 3 | Other building materials and related stores ----- | 4.9 | 4.7 | 7.2 | * | * | 6.2 | 14.6 | 4.4 | * | * | 4.7 | * | * |
| 53 | General merchandise stores¹ ----- | .1 | .1 | .1 | 2.4 | .3 | .2 | .5 | .2 | .3 | .3 | .2 | .3 | .3 |
| 54 | Food stores ----- | 2.2 | 1.7 | 1.6 | 4.9 | 4.6 | 2.1 | 9.1 | 1.0 | 1.7 | .9 | 1.0 | 1.7 | .9 |
| 541 | Grocery stores ----- | 2.3 | 1.8 | 1.5 | 4.6 | 4.9 | 2.1 | 9.3 | 1.0 | 1.8 | .8 | .9 | 1.8 | .7 |
| 54, ex. 541 | Other food stores ----- | 7.0 | 6.6 | 13.2 | 11.5 | 12.1 | 8.6 | * | 5.3 | 5.6 | * | 5.8 | * | 6.7 |
| 55 | Automotive dealers and gasoline service stations ----- | 6.3 | 6.7 | 15.0 | 10.8 | 6.9 | 3.0 | 10.9 | 2.7 | * | * | 2.8 | * | * |
| 55, ex. 554 | Automotive dealers ----- | 10.4 | 10.8 | * | 14.2 | 8.3 | 4.7 | 15.3 | 4.4 | * | * | 4.6 | * | * |
| 554 | Gasoline service stations ----- | 3.2 | 2.8 | 5.2 | 6.2 | 6.8 | 3.5 | 14.9 | 1.6 | 2.1 | 1.7 | 1.7 | 2.1 | 1.7 |
| 56 | Apparel ----- | 2.3 | 2.4 | * | * | * | * | 6.0 | 1.2 | * | * | 1.1 | * | * |
| 561 | Men's and boys' clothing and furnishings stores ----- | 5.9 | 6.5 | 10.9 | 17.1 | * | 7.2 | * | 4.0 | * | * | 3.8 | * | * |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers ----- | 2.6 | 2.6 | * | * | * | * | 10.0 | 1.8 | * | * | 1.8 | * | * |
| 564, 5, 9 | Other apparel ----- | 5.4 | 5.9 | 4.5 | * | 6.1 | * | 11.4 | 2.5 | * | * | 2.3 | * | * |
| 566 | Shoe stores ----- | 3.5 | 3.0 | 3.2 | * | 4.0 | 3.1 | * | 1.2 | * | * | 1.2 | * | * |
| 57 | Furniture, home furnishings, and equipment stores ----- | 5.9 | 6.2 | 7.7 | 8.3 | 8.9 | 6.7 | 12.6 | 2.1 | * | * | 2.1 | * | * |
| 571 | Furniture and home furnishings ----- | 9.6 | 10.1 | * | * | * | * | 13.9 | 2.7 | * | * | 2.7 | * | * |
| 572 | Household appliance stores ----- | 8.5 | 8.4 | 9.7 | 11.5 | 14.3 | 15.3 | 13.5 | 7.7 | * | * | 8.3 | * | * |
| 573 | Radio, television, and music stores ----- | 4.5 | 4.3 | 3.9 | 15.3 | 13.0 | 7.3 | * | 3.6 | * | * | 3.8 | * | * |
| 58 | Eating and drinking places ----- | 7.3 | 7.4 | 9.9 | * | 6.3 | 6.9 | * | 1.8 | 2.7 | 2.4 | 2.0 | 3.0 | 2.5 |
| 5812 | Eating places ----- | 7.5 | 7.6 | 10.1 | * | 6.4 | 7.1 | * | 1.9 | 2.8 | 2.5 | 2.0 | 3.2 | 2.7 |
| 5813 | Drinking places ----- | 13.1 | 13.6 | 13.7 | * | * | * | * | 6.7 | * | * | 6.7 | * | * |
| 59 | Miscellaneous retail stores ----- | 3.2 | 3.4 | 4.1 | 7.0 | 3.8 | 4.0 | 7.8 | 1.7 | * | * | 1.8 | * | * |
| 591 | Drug and proprietary stores ----- | 4.6 | 4.7 | 4.8 | 12.8 | 7.4 | 5.0 | 4.3 | 2.7 | 3.2 | 2.9 | 2.5 | 3.0 | 2.6 |
| 592 | Liquor stores ----- | * | * | * | * | 9.7 | * | * | 4.2 | * | * | 3.6 | * | * |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 3.9 | 4.1 | 5.3 | 7.9 | * | 4.7 | 11.8 | 2.2 | * | * | 2.3 | * | * |

See footnotes at end of table.

Table 15. Estimated Relative Standard Errors by Major Kind of Business: 1987—Con.

[Coefficient of variation in percent. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Deductions from depreciable assets | Depreciation charges | | | Operating expenses | Annual payroll | Employer cost for fringe benefits (other than land) | | | Lease and rental payments | | |
|-------------------|---|---|----------------------|---|---------------------------------------|-----------------------|-------------------|---|---------------------|-----------------------|---------------------------|---|---------------------------------------|
| | | | Total | Buildings, structures, and related facilities | Machinery, equipment, and other | | | Total | Legally required | Voluntary programs | Total | Buildings, structures, and related facilities | Machinery, equipment, and other |
| | Retail trade ----- | 2.3 | .8 | 1.4 | .9 | .3 | .3 | .4 | .5 | .6 | .7 | .7 | 2.3 |
| | Durable goods stores ----- | 4.6 | 2.0 | * | * | .7 | .8 | 1.1 | 1.4 | 1.2 | 1.2 | 1.2 | 4.0 |
| | Nondurable goods stores ----- | 2.6 | .9 | 1.6 | 1.0 | .3 | .4 | .4 | .4 | .6 | .8 | .9 | 2.7 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 6.0 | 1.8 | 2.5 | 2.4 | .7 | 1.2 | 1.6 | 1.7 | 2.4 | 1.9 | 2.1 | 5.5 |
| 521, 3 | Building materials and supply stores ----- | 6.8 | 2.0 | 2.5 | 2.7 | .6 | .8 | 1.8 | 1.6 | 2.7 | 2.3 | 2.7 | 6.9 |
| 52, ex. 521, 3 | Other building materials and related stores ----- | 10.0 | 4.2 | 7.4 | 5.3 | 2.2 | 3.5 | 3.7 | 4.4 | 4.8 | 3.2 | 3.4 | 7.0 |
| 53 | General merchandise stores¹ ----- | .3 | .3 | .5 | .2 | .1 | .1 | .2 | .2 | .3 | .5 | .5 | .5 |
| 54 | Food stores ----- | 2.6 | 1.0 | 2.0 | 1.2 | .5 | .6 | .6 | .7 | .7 | 1.4 | 1.4 | 3.4 |
| 541 | Grocery stores ----- | 2.7 | .9 | 1.8 | 1.1 | .5 | .6 | .6 | .7 | .7 | 1.3 | 1.3 | 3.6 |
| 54, ex. 541 | Other food stores ----- | 7.8 | 6.1 | 12.8 | 7.1 | 2.2 | 2.1 | 3.1 | 2.6 | 4.9 | 6.1 | 6.2 | 11.9 |
| 55 | Automotive dealers and gasoline service stations ----- | 6.8 | 2.9 | 3.8 | 3.1 | 1.0 | 1.2 | 1.8 | 2.2 | 1.8 | 1.9 | 2.0 | 6.8 |
| 55, ex. 554 | Automotive dealers ----- | 10.3 | 4.3 | * | 4.3 | 1.3 | 1.4 | 2.2 | 2.7 | 2.0 | 2.5 | 2.7 | 8.7 |
| 554 | Gasoline service stations ----- | 8.5 | 2.3 | 2.6 | 2.5 | 1.2 | 1.4 | 1.8 | 1.4 | 3.8 | 1.6 | 1.4 | 10.6 |
| 56 | Apparel ----- | 4.1 | * | * | * | .6 | .7 | 1.4 | 1.6 | 1.7 | 1.0 | 1.0 | 4.1 |
| 561 | Men's and boys' clothing and furnishings stores ----- | 8.2 | 6.5 | 13.5 | 3.7 | 3.2 | 3.5 | 7.7 | 10.6 | 4.3 | 7.0 | 7.3 | 5.2 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers ----- | 10.2 | * | * | * | .8 | .8 | * | * | * | * | * | * |
| 564, 5, 9 | Other apparel ----- | 6.2 | * | * | * | .9 | 1.2 | 2.1 | 1.6 | 3.5 | 1.3 | 1.5 | 11.5 |
| 566 | Shoe stores ----- | 3.5 | * | * | * | .6 | .7 | .9 | .8 | 1.9 | * | * | * |
| 57 | Furniture, home furnishings, and equipment stores ----- | 5.9 | 3.5 | * | * | .6 | .7 | .9 | 1.0 | 2.3 | 1.7 | 1.7 | 4.8 |
| 571 | Furniture and home furnishings ----- | 9.0 | 5.4 | * | * | .7 | .9 | 1.2 | 1.0 | 3.2 | 2.4 | 2.4 | 6.7 |
| 572 | Household appliance stores ----- | 12.0 | * | 12.7 | 13.6 | 1.7 | 2.9 | 3.9 | 5.8 | 5.0 | 5.0 | 5.5 | 11.1 |
| 573 | Radio, television, and music stores ----- | 7.0 | * | * | * | 1.5 | 1.4 | 1.6 | 1.9 | 2.3 | 2.3 | 2.4 | 8.1 |
| 58 | Eating and drinking places ----- | 9.2 | 2.6 | 4.3 | 2.9 | .8 | 1.0 | .9 | 1.1 | 2.8 | 2.2 | 2.5 | 9.4 |
| 5812 | Eating places ----- | 9.6 | 2.8 | 4.6 | 3.1 | .9 | 1.0 | .9 | 1.1 | 2.8 | 2.3 | 2.7 | 9.9 |
| 5813 | Drinking places ----- | * | 6.3 | 8.8 | 6.5 | 1.7 | 2.6 | 4.9 | 2.2 | * | 4.8 | 5.1 | 8.3 |
| 59 | Miscellaneous retail stores ----- | 5.9 | 1.8 | * | * | .8 | 1.0 | 1.1 | 1.1 | 1.7 | 1.4 | 1.5 | 3.0 |
| 591 | Drug and proprietary stores ----- | 7.1 | 3.0 | 4.6 | 3.0 | .6 | .8 | 1.2 | 1.2 | 2.1 | 1.2 | 1.2 | 4.1 |
| 592 | Liquor stores ----- | * | 4.3 | 7.4 | 5.0 | 1.5 | 1.7 | * | * | * | 3.4 | 3.5 | 12.9 |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 8.2 | 2.3 | * | * | 1.2 | 1.5 | 1.6 | 1.6 | 2.3 | 1.9 | 2.0 | 4.0 |

See footnotes at end of table.

Table 15. Estimated Relative Standard Errors by Major Kind of Business: 1987—Con.

[Coefficient of variation in percent. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Purchased utilities | | | | Purchased office supplies | Purchased packaging and other materials | Advertising services | Repair work | | |
|-------------------|---|---------------------|------------------------|-----------------|---|---------------------------------|--|-------------------------|-------------|---|---------------------------------------|
| | | Total | Cost of electricity | Cost of fuel | Cost of water, sewer, and other utilities | | | | Total | Buildings, structures, and related facilities | Machinery, equipment, and other |
| | Retail trade ----- | .5 | .5 | 1.6 | 1.5 | 1.0 | 1.4 | .9 | .8 | 1.0 | 1.3 |
| | Durable goods stores ----- | 1.0 | 1.0 | 2.1 | 1.8 | 1.3 | 3.0 | 1.4 | 2.0 | 2.2 | 2.7 |
| | Nondurable goods stores ----- | .6 | .6 | 2.0 | 1.7 | 1.4 | 1.6 | 1.2 | .9 | 1.1 | 1.5 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 2.0 | 1.8 | 4.3 | 2.5 | 2.0 | 5.4 | 1.6 | 2.4 | 4.2 | 2.6 |
| 521, 3 | Building materials and supply stores ----- | 1.5 | 1.2 | 4.2 | 2.6 | 2.1 | 6.3 | 1.6 | 2.0 | 2.1 | 2.7 |
| 52, ex. 521, 3 | Other building materials and related stores ----- | 4.6 | 4.3 | 9.8 | 5.3 | 4.8 | 10.4 | 3.4 | 8.3 | 12.0 | 7.7 |
| 53 | General merchandise stores ¹ ----- | .4 | .5 | 1.0 | .4 | .1 | .3 | .2 | .3 | .3 | .5 |
| 54 | Food stores ----- | 1.1 | 1.1 | 3.7 | 1.7 | 1.9 | 1.9 | 2.5 | .9 | 2.1 | 1.2 |
| 541 | Grocery stores ----- | 1.1 | 1.2 | 3.9 | 1.8 | 2.0 | 1.8 | 1.0 | .9 | 2.2 | 1.2 |
| 54, ex. 541 | Other food stores ----- | 4.2 | 4.3 | 11.5 | 5.8 | 5.7 | 7.6 | * | * | * | * |
| 55 | Automotive dealers and gasoline service stations ----- | 1.0 | 1.2 | 2.3 | 2.1 | 1.5 | 5.1 | 2.6 | 2.9 | 2.8 | 3.9 |
| 55, ex. 554 | Automotive dealers ----- | 1.5 | 1.8 | 3.1 | 3.3 | 2.0 | 6.3 | 2.7 | 4.5 | 4.0 | 6.6 |
| 554 | Gasoline service stations ----- | 1.2 | 1.6 | 2.8 | 2.4 | 1.2 | 7.5 | 3.0 | 2.5 | 2.8 | 3.1 |
| 56 | Apparel ----- | .7 | .8 | 2.0 | 1.9 | 1.5 | 1.7 | 1.1 | 1.5 | 2.5 | 1.6 |
| 561 | Men's and boys' clothing and furnishings stores ----- | 3.8 | 4.4 | 6.3 | 4.1 | 8.9 | 2.8 | 3.4 | 10.1 | 16.7 | 5.4 |
| 562, 3, 8 | Women's clothing, specialty stores, and furriers ----- | * | * | * | * | 1.2 | * | * | * | * | * |
| 564, 5, 9 | Other apparel ----- | .8 | 1.0 | 2.4 | 5.2 | 1.7 | 2.5 | 1.6 | 1.4 | 2.2 | 2.4 |
| 566 | Shoe stores ----- | 1.5 | 1.6 | 3.0 | 2.4 | 1.7 | 4.0 | 1.9 | 1.0 | 1.1 | 2.9 |
| 57 | Furniture, home furnishings, and equipment stores ----- | 1.2 | 1.3 | 3.8 | 3.5 | 2.2 | 5.1 | 1.6 | 1.7 | 2.5 | 2.6 |
| 571 | Furniture and home furnishings ----- | 1.1 | 1.2 | 5.0 | 3.1 | 3.1 | 6.6 | 2.0 | 1.9 | 2.0 | 4.2 |
| 572 | Household appliance stores ----- | 6.9 | 6.0 | 6.6 | * | 6.5 | * | 4.4 | 8.9 | * | 8.7 |
| 573 | Radio, television, and music stores ----- | 2.9 | 3.3 | 6.3 | 4.6 | 3.1 | 7.2 | 3.2 | 3.2 | 5.4 | 3.7 |
| 58 | Eating and drinking places ----- | 1.2 | 1.5 | 3.4 | 3.5 | 2.4 | 4.0 | 2.9 | 2.4 | 3.0 | 3.8 |
| 5812 | Eating places ----- | 1.3 | 1.6 | 3.5 | 3.8 | 2.6 | 4.1 | 3.0 | 2.5 | 3.2 | 4.1 |
| 5813 | Drinking places ----- | 2.9 | 2.8 | 9.3 | 4.9 | 7.2 | * | 4.3 | 4.2 | 8.3 | 6.3 |
| 59 | Miscellaneous retail stores ----- | 1.4 | 1.3 | 4.2 | 2.7 | 4.0 | 4.3 | 3.3 | 1.9 | 2.9 | 2.5 |
| 591 | Drug and proprietary stores ----- | 1.2 | 1.2 | 4.7 | 3.1 | 2.2 | 2.9 | .9 | 2.2 | 2.9 | 2.7 |
| 592 | Liquor stores ----- | 2.6 | 2.7 | 7.7 | 6.0 | 5.4 | 6.0 | 4.2 | 4.7 | 6.8 | 5.4 |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 2.2 | 2.1 | 5.6 | * | 5.1 | 5.5 | 4.0 | 2.6 | * | 3.5 |

See footnotes at end of table.

Table 15. Estimated Relative Standard Errors by Major Kind of Business: 1987—Con.

[Coefficient of variation in percent. For meaning of abbreviations and symbols, see introductory text]

| 1972 SIC code | Kind of business | Telephone and other communi- cation services | Other expenses | Inventories | | Purchases of merchandise for resale | Cost of goods sold | Gross margin | Value added | Net income produced at market prices | Net income produced at factor cost |
|-------------------|---|--|-------------------|-------------|------|--|-----------------------------|-----------------|----------------|---|--|
| | | | | 1987 | 1986 | | | | | | |
| | Retail trade ----- | .7 | .9 | .5 | .5 | .3 | .3 | .7 | .7 | 1.0 | 1.1 |
| | Durable goods stores ----- | 1.2 | 1.6 | .8 | .9 | .5 | .6 | 1.5 | 1.5 | 2.2 | 2.4 |
| | Nondurable goods stores ----- | .9 | 1.1 | .5 | .5 | .4 | .4 | .7 | .7 | 1.1 | 1.2 |
| 52 | Building materials, hardware, garden supply, and mobile home dealers ----- | 2.7 | 2.4 | 1.9 | 2.3 | 1.2 | 1.3 | 3.1 | 3.2 | 4.6 | 5.1 |
| 521, 3 | Building materials and supply stores ----- | 3.5 | 2.3 | 2.5 | 3.0 | 1.6 | 1.6 | 4.1 | 4.3 | 6.1 | 6.7 |
| 52, ex. 521, 3 | Other building materials and related stores ----- | 3.5 | * | 2.4 | 3.5 | 1.2 | 1.6 | 3.1 | 3.3 | 5.0 | 5.4 |
| 53 | General merchandise stores¹ ----- | .2 | .3 | .2 | .2 | - | .1 | .1 | .1 | .2 | .2 |
| 54 | Food stores ----- | 2.1 | * | 1.7 | 1.6 | .2 | .2 | .6 | .7 | .9 | 1.0 |
| 541 | Grocery stores ----- | 2.0 | * | 1.7 | 1.7 | .2 | .2 | .6 | .6 | .9 | 1.0 |
| 54, ex. 541 | Other food stores ----- | 7.3 | * | 13.4 | 7.1 | 2.7 | 2.9 | 3.4 | 3.8 | 4.6 | 5.1 |
| 55 | Automotive dealers and gasoline service stations ----- | 1.7 | 2.4 | 1.0 | 1.3 | .5 | .6 | 2.3 | 2.3 | 3.2 | 3.4 |
| 55, ex. 554 | Automotive dealers ----- | 2.0 | 3.1 | 1.1 | 1.4 | .7 | .8 | 3.0 | 3.0 | 4.2 | 4.4 |
| 554 | Gasoline service stations ----- | 2.4 | * | 2.4 | 2.7 | .4 | .4 | 1.3 | 1.3 | 1.7 | 1.8 |
| 56 | Apparel ----- | 4.0 | * | .8 | .9 | .4 | .4 | .5 | .5 | .7 | .8 |
| 561 | Men's and boys' clothing and furnishings stores ----- | * | 4.1 | 2.0 | 3.4 | 1.0 | 2.0 | 2.3 | 2.3 | 2.5 | 2.9 |
| 562, 3, 8 | Women's clothing, specialty stores, and furrers ----- | * | * | 1.8 | 1.5 | .7 | .5 | .7 | .7 | .9 | 1.0 |
| 564, 5, 9 | Other apparel ----- | 2.1 | 2.8 | 1.4 | 1.6 | .6 | .6 | .9 | 1.0 | 1.5 | 1.6 |
| 566 | Shoe stores ----- | 1.6 | * | 1.4 | 1.4 | .7 | .6 | .7 | .7 | 1.4 | 1.6 |
| 57 | Furniture, home furnishings, and equipment stores ----- | 2.3 | * | 1.5 | 1.4 | .6 | .6 | .9 | .9 | 1.5 | 1.6 |
| 571 | Furniture and home furnishings ----- | 3.5 | * | 1.5 | 1.2 | .6 | .6 | .7 | .8 | 1.2 | 1.4 |
| 572 | Household appliance stores ----- | 6.0 | * | 2.3 | 4.0 | .8 | 1.4 | 3.8 | 4.0 | 6.6 | 6.7 |
| 573 | Radio, television, and music stores ----- | 2.9 | * | 3.2 | 3.4 | 1.3 | 1.4 | 2.4 | 2.5 | 3.8 | 4.2 |
| 58 | Eating and drinking places ----- | 2.1 | 3.1 | 2.6 | 5.5 | 1.0 | 1.0 | .6 | .7 | 1.2 | 1.4 |
| 5812 | Eating places ----- | 2.2 | 3.4 | 2.7 | 6.0 | 1.1 | 1.1 | .7 | .7 | 1.3 | 1.4 |
| 5813 | Drinking places ----- | 6.5 | * | 9.3 | 12.6 | 2.3 | 2.2 | 1.6 | 1.7 | 3.1 | 4.8 |
| 59 | Miscellaneous retail stores ----- | 1.8 | * | 1.2 | 1.2 | 1.8 | 1.8 | 3.0 | 3.1 | 4.6 | 5.1 |
| 591 | Drug and proprietary stores ----- | 2.0 | 2.3 | 1.7 | 1.4 | .3 | .5 | 1.2 | 1.3 | 1.7 | 2.0 |
| 592 | Liquor stores ----- | 3.2 | * | 3.2 | 4.1 | 13.3 | 13.5 | * | * | * | * |
| 59, ex. 591, 2 | Miscellaneous retail stores, except drug and liquor ----- | 2.2 | * | 1.6 | 1.7 | .8 | .9 | 1.1 | 1.1 | 1.5 | 1.6 |

Note: This table excludes estimated measures of sampling variability (coefficients of variation) for percentages shown in other tables. For an explanation of these measures see Limitations of the Data in appendix A.

¹Excludes leased departments.

APPENDIX A.

General Explanation

SAMPLE DESIGN

The 1987 Assets and Expenditures Survey sample consists of all sampling units tabulated in the production of monthly estimates of retail sales published in the Current Business Report Series BR, Monthly Retail Trade, for December 1987 and January 1988 and some sampling units from the November 1987 tabulations. The sampling procedure as it was carried out for the 1987 Annual Retail Trade Survey is described below.

The annual sample consists of all sampling units in the list component for December 1987 and January 1988 and all of the sampling units in the area component of the sample for November and December 1987 and January 1988 used to produce monthly estimates. The list component is comprised of a fixed panel of large businesses, most of which were selected with certainty (i.e., probability of selection = 1.0), and three rotating panels of smaller businesses. The area component consists of 12 panels of land segments. In the monthly survey, only one rotating panel in the list component and only one rotating panel in the area component, plus the list component's fixed panel, are canvassed in any given month. In the Annual Retail Trade Survey, two of the three rotating list panels, the fixed panel, and three rotating area panels are used.

The list sample component—The list sample component originally was drawn from the Standard Statistical Establishment List (SSEL) as updated to December 31, 1984. The initial SSEL consisted of two lists. One list was composed of all Employer Identification (EI) numbers issued by the Internal Revenue Service (IRS) with reported payroll in at least one quarter of 1984. The second list consisted of all establishments of known multiestablishment companies as of December 31, 1984. These lists contained information on sales, payroll, employment, name and address, kind-of-business classification, etc.

Before the availability of the 1984 SSEL, a study of the universe of retail businesses was carried out using files from the 1982 Census of Retail Trade. This study determined the stratification of the sampling units based on 1982 sales and kinds of business. The optimal allocation of the sample necessary to meet specified variance objectives for sales estimates for different kind-of-business groups was also determined. The primary stratum boundary decided in the study was the certainty cutoff to be used for each kind of business. The cutoff, which ranged from annual sales of 3.8 million to annual sales of 68 million, was particularly important since it also decided the type of sampling unit.

Sampling units for the list sample component consisted of both companies and EI numbers. To be eligible for the initial list component, an EI had to be active; i.e., had payroll in 1984 and was on the latest available IRS mailing list for Federal Insurance Contribution's Act (FICA) taxpayers. If a known company had total retail sales (on a 1982 basis) above the cutoff for its major kind of business, the company was selected into the sample with certainty. The company, which could consist of one or more EI's, was then the sampling unit; therefore, any new retail establishments that the company might acquire, even if under new or different EI numbers, were in the sample with certainty.

All retail companies below the certainty cutoff as well as all single establishment retail companies were treated on an EI basis; that is, the EI number was the sampling unit. The EI numbers were then stratified according to their major kind of business and their estimated sales (on a 1982 basis). Within each stratum, a simple random sample of EI's was selected. The sampling rates for these EI numbers varied between 1 in 3 and 1 in 1,120. Three such samples of EI numbers, called panels, were drawn. Since two of the three panels were canvassed in the annual retail trade sample, the sampling rates varied between 1 in 1.5 and 1 in 560.

For those EI numbers in the initial sample that were not classified in a kind-of-business category and for all EI "births" after the initial selection, a two-phase selection procedure was used. EI "births," as used here, are new EI numbers recently assigned by the Internal Revenue Service (IRS) on the latest available IRS mailing list for FICA taxpayers, and assigned a kind-of-business classification (if possible) by the Social Security Administration (SSA). In the first phase, "births" were stratified by kind of business and size (expected employment or quarterly payroll). A relatively large sample was drawn and canvassed for a more reliable measure of size (sales in 2 recent months) and a more detailed kind-of-business code, if needed.

Using this more reliable information, the cases selected in the first phase were restratified and the final sample drawn with probability-proportional-to-size sampling with overall probabilities equivalent to those used in drawing the initial sample from the 1984 SSEL. Because of the lag in reporting "births" to the IRS and the SSA and the time needed to accomplish the two-phase birth-selection procedure carried out quarterly, "births" were actually added to the sample about 12 to 18 months after they began operation. During this period, they were represented by the area sample.

The area sample component—The area sample component is a multistage sample. In the first stage, 12 primary sampling units (single counties or small groups of contiguous counties) were selected with certainty and 47 were drawn with probability proportional to size (population). Each selected primary sampling unit (PSU) was then subdivided into small land segments containing, at the time of selection, an average of about four retail stores each. Twelve subsamples of these land segments were drawn in each PSU at an overall rate of 1 in 1,000 (1 in 2,000, or 1 in 3,000 in the smallest PSU's).

A different subsample, or panel, is included in the area sample for each month of the year. Each of these 12 panels include approximately 420 land segments.

In the annual retail trade survey sample, three area sample panels are used. This reduces the overall sampling rate to 1 in 333 (1 in 667 or 1 in 1,000 in the smallest PSU's).

All retail establishments in these selected land segments are canvassed. Sufficient information (mainly concerning the EI number) is obtained to determine whether the business has had a chance of selection in the list sample component. If it has no EI number or if its EI number fails to match either the list sample's universe or the current FICA mailing list, it is tabulated in the area sample. The area sample used in the annual retail trade survey thus includes businesses without employees and employers, mainly recent EI "births," not represented in the list component. The same area sample was used in the assets and expenditures survey.

METHOD OF ESTIMATION

Most data on sales presented in this report are reproduced from the U.S. Summary report of the 1987 Census of Retail Trade. All other data are statistical estimates which were developed from summation of weighted information from the sampling units. The weights are the inverse of the probability of selection (or sampling rate) of sampling units in the survey.

For all standard industrial classifications (SIC's), each weighted estimate was multiplied by a ratio of sales reported in the 1987 Census of Retail Trade to sales reported in the annual retail trade survey to ensure comparability of the estimate to census sales.

LIMITATIONS OF THE DATA

Because the estimates were based on a sample, exact agreement with the results that would be obtained from a complete census of retail stores using the same enumeration procedures should not be expected.

However, because every retail operation in the United States had a chance of being selected for the sample, and because the probability of selection for each store in the sample was known, it was possible to estimate the sampling variability of the estimates made from the sample.

The sampling error, or standard error of the estimate, is a measure of variability among the estimates from all possible samples of the same size and design and, thus, is a measure of the precision with which an estimate from a particular sample approximates the results of a complete enumeration. The coefficient of variation (expressed as a percent) is the standard error of the estimate times 100 percent divided by the value being estimated. Note that measures of sampling variability, such as the standard error and the coefficient of variation, are estimates derived from the sample and are also subject to sampling variability.

The coefficients of variation permit certain confidence statements about the sample estimates. The particular sample used in this survey was one of a large number of samples of the same size that could have been selected using the same design. In about two out of three of these samples, the estimate would differ from a complete enumeration by less than the corresponding percentage for that estimate shown in the sampling variability columns. In about 9 out of 10 samples, the estimates would differ from the results of a complete enumeration by less than 1.65 times the percentages shown. To illustrate the computations involved in the above confidence statements as related to dollar volume sales estimates, assume that an estimate of sales is \$10,750 million and that the coefficient of variation for this estimate is 1.8 percent, or 0.018. First obtain the standard error of the estimate by multiplying the estimate by the coefficient of variation. In this example, \$10,750 million times 0.018 equals a standard error of \$194 million. The upper bound of the 67-percent confidence interval can then be formed by adding the standard error to the estimate and the lower bound formed by subtracting the standard error from the estimate. Thus, the 67-percent confidence interval for this example is \$10,556 million to \$10,944 million (i.e., \$10,750 million plus or minus \$194 million). Bounds for a 90-percent confidence interval are computed by adding or subtracting 1.65 times the standard error from the estimate; consequently, the 90-percent confidence interval ranges from \$10,430 million to \$11,070 million. If corresponding 67-percent confidence intervals were constructed for all possible samples of the same size and design, approximately 2 out of 3 (67 percent) intervals would contain the value obtained from a complete enumeration. Similarly, for 90-percent confidence intervals, 9 out of 10 of all possible intervals would contain the value obtained in a complete enumeration.

Although coefficients of variation have not been calculated for the percent estimates shown in this report, they will be less than:

$$\sqrt{CV^2 (\text{VALUE IN DENOMINATOR}) + CV^2 (\text{VALUE IN NUMERATOR})}$$

Coefficients of variation for all other published estimates are presented in table 15.

RESPONSE AND OTHER NONSAMPLING ERRORS

The coefficients of variation shown in this report do not measure biases which might arise from nonsampling errors such as the failure of respondents to submit correct figures

on time for tabulation. Nonsampling errors can be attributed to many sources: inability to obtain information about all cases in the sample; response errors; definition difficulties; differences in the interpretation of questions; mistakes in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing data. These errors also occur in complete censuses. Information is not available on the extent of bias that may be due to reporting errors. To minimize nonsampling biases, all reports were reviewed for completeness and consistency.

Various ratios were calculated from the data of each report (e.g., employer contributions for plans required by law to total annual payroll). All extreme and unusual ratios were verified or corrected where necessary. Some firms did not report prior to the closeout of this survey. Data were therefore imputed for these firms based on other available records for like firms in the same kind of business. Imputation amounted to about 15 percent for capital expenditures, 18 percent for depreciable assets, and 18 percent for operating expenses.

COMPARABILITY OF THE 1982 AND 1987 SURVEYS

The 1982 and 1987 surveys were conducted under similar conditions and procedures except for the following:

The 1982 reports for retail trade, wholesale trade, and service industries present data limited to employer business establishments. However, a limited amount of data on nonemployer establishments was collected in the 1987 survey for retail and service, but is available only on an unpublished basis (see Introduction). It should be noted, however, that in the 1982 Census of Retail Trade, nonemployers accounted for only 2.5 percent of total sales and in 1987 they contributed only 3.0 percent. In the 1987 Census of Service Industries, nonemployers contributed 11.1 percent of total receipts.

As in 1982, leased departments were treated as separate establishments and were classified according to the kind of business they conducted. For example, a leased department selling shoes was included in the kind-of-business statistics of the lessee, not the lessor.

COMPARISONS WITH OTHER DATA

Data on sales presented in this report reflect those presented in other reports from the 1987 Census of Retail Trade. All other statistics shown are estimates developed from the sample of retailers participating in the 1987 Annual Retail Trade Survey. These items are comparable, in whole or in part, to statistics developed from other sources; notably the 1987 Census of Retail Trade, the national income and products accounts (NIPA) tables published in the *Survey of Current Business*, and *Statistics of Income* published by the Internal Revenue Service.

Estimates from these varying sources may differ for reasons of sampling variability and methodology. Broad descriptions of the differences in concept or methodology which should be observed when comparing other data series to those from this report follow.

Statistics of Income From Internal Revenue Service (IRS)—These annual publications and quarterly bulletins of the Internal Revenue Service provide information on business receipts, cost of goods sold, selected expense items, and depreciable assets compiled from the Federal income tax returns. However, the data are not in sufficient detail to provide income-produced measures comparable with those published in this report. The cost of goods sold in *Statistics of Income* includes costs of materials used in manufacturing; costs of goods purchased for resale; direct labor; and certain overhead expenses, such as rent, utilities, supplies, maintenance, and repairs. Cost of goods sold in the assets and expenditures survey excludes salaries and wages paid to the company's employees, cost of packaging materials, and office and other supplies. IRS data include nonemployers, unlike this report.

The company or subcompany level of reporting on income tax returns may not be the same as used for reporting in the assets and expenditures survey. For example, manufacturing and other establishments operated by firms which are primarily retailers may be included in the IRS data. Retail establishments operated by firms primarily engaged in other industries are not represented in the IRS statistics for retail trade.

National Income and Products Accounts From the Bureau of Economic Analysis (BEA)—As part of the national income and product accounts, the Bureau of Economic Analysis (BEA) prepares estimates of value-added (also known as gross product originating or GPO) by industry. GPO can be defined equivalently either as industry gross output (sales plus change in business inventories) less consumption of materials and services purchased from other industries, or as the sum of the industry's factor payments (e.g., wages, interest, profits, etc.) and nonfactor costs (e.g., depreciation). The latter definition is the basis for the estimates for industry GPO prepared by BEA. These estimates are published annually in table 6.1 of the National Income and Product Account tables that appear in the July issue of the *Survey of Current Business*.

The BEA GPO measure for retail trade relates conceptually to the value produced and operating expenses measures contained in this report in the following manner: GPO equals this report's value-added less lease and rental payments, cost of communication, advertising and repair services, commissions to other firms, and subsidies included in sales. GPO also equals this report's net income produced at market prices plus cost of uninsured casualty losses and bad debts losses less subsidies included in sales.

In addition, this report and BEA series differ because the BEA factor payments and nonfactor costs that are summed to estimate industry GPO are obtained from a

variety of data sources, including the Bureau of Labor Statistics, the Internal Revenue Service, and the Bureau of the Census. A past Survey article provides a description of the sources and methods used for the GPO estimates.¹

EXPLANATION OF TERMS

Sales—This item includes: Merchandise sold for cash or credit; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc; receipts for delivery, installation, maintenance, repair, alteration, storage and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed along to the retailer. Sales are net after deductions for discounts and refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted.

Sales exclude sales and excise taxes collected directly from customers and paid directly to a local, State, or Federal tax agency. Also excluded are receipts from customers for carrying or other credit charges, commissions from vending machine operators, and nonoperating income from such sources as investments and rental or sale of real estate. However, a portion of the data reported for capital expenditures, value of assets, depreciation and other operating expenses may pertain to real estate owned by the business and leased to others, even though corresponding data on sales exclude real estate lease receipts.

Data on sales presented in this report are reproduced from the U.S. Summary report of the 1987 Census of Retail Trade. Preliminary estimates of all data items in this report other than sales were multiplied by a ratio of sales compiled in the 1987 Census of Retail Trade to sales compiled in the 1987 Annual Retail Trade Survey. See Method of Estimation in appendix A for further explanation.

Purchases—Purchases represent the total cost, after deduction of returns, allowances, and discounts, of merchandise which was acquired in 1987 for resale, whether or not payment for the merchandise was made during the year. Purchases data include cash and credit purchases made at central offices and company warehouses, but exclude deliveries from central offices or warehouses, to the retail store. Also included are: the cost of goods in transit where title has passed to the purchaser; amounts allowed for trade-ins; freight, delivery, and other transportation costs; and import duties (if paid separately).

Companies engaged in both manufacturing and retail operations were asked to report purchases at the cost value of intercompany transfers from their plants or warehouses to their retail stores. These companies were also requested to report the cost of outside purchases.

Purchases exclude: Expenditures for containers, wrapping, packaging, and other supplies or equipment intended for company use rather than for resale; the cost of raw materials or parts purchased for manufacture into a finished product; and goods included in the purchase price of a business. Also excluded are liquor and tobacco tax stamps, which would be included under operating expenses.

Data presented in this report on purchases were collected in the 1987 Annual Retail Trade Survey.

Inventories—Inventories include stocks of goods (valued at cost) held for sale through retail stores. Methods of valuation may vary according to the accounting practices of the firm.

Inventories exclude the value of fixtures, furnishings, equipment, and supplies used in store and warehouse operations and not held for resale.

Inventories were reported as of the close of the calendar year, except for some businesses which used a fiscal year for accounting purposes, for which no adjustment was made. All inventory data presented in this report were collected in the 1987 Annual Retail Trade Survey.

Measures of Value Produced

1. Cost of goods sold—This item was calculated for each firm in the survey by adding all purchases of merchandise (net of returns, allowances, and discounts but including charges for freight, insurance, etc.) during the year to the beginning-of-year inventory, then deducting the end-of-year inventory from the total. Firms were instructed to exclude the cost of containers, wrapping, packaging, and selling supplies from the cost of purchases but to report these items under "operating expenses."
2. Gross margin—This item represents sales less cost of goods sold. Gross margin is equivalent to the cost of all materials (as distinguished from goods to be resold) and services provided in retail establishments whether provided by the retail firm itself or purchased by it from others.
3. Value added—Value added is the gross margin (as defined above) less the cost of containers, supplies, materials, fuel and other energy.
4. Net income produced at market prices—This item represents value added less lease and rental payments; cost of communication, advertising, and repair services; and amounts set aside for debt losses and other losses not compensated by insurance.
5. Net income produced at factor cost—This item represents net income produced at market prices less depreciation, license fees, and taxes other than income taxes. It includes payroll, employer contributions to the FICA and unemployment insurance.

¹Gross Product by Industry, 1986. The Survey of Current Business, April 1987.

Operating expenses—The types of operating expenses requested on the report form are:

1. Annual payroll—Payroll includes all salaries, wages, commissions, bonuses, and allowances for vacation, holiday, and sick leave paid to employees in 1987 before payroll deductions. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include payments to or withdrawals from profits by owners or partners. (This figure does not include employer contributions to plans required by law and other plans besides vacation, holiday, and sick leave.)
2. Employer costs for programs required by law—This item includes all programs required under Federal and State legislation such as FICA, unemployment tax, workers' compensation, and State disability payments.
3. Employer costs for other fringe benefits—This item includes programs not specifically required by Federal or State legislation, such as life and health insurance premiums for employees.
4. Depreciation charges—This item includes depreciation and amortization charges against depreciable assets owned during 1987. Amounts representing tax-exempt organizations, if not reported, were estimated even though depreciation accounts may not be maintained.
5. Taxes—Includes all taxes and license fees paid during 1987 (excluding income and payroll taxes). It includes tobacco and liquor tax stamps, fines, and property taxes. It excludes direct payments to government tax agencies for sales and other taxes collected directly from customers.
6. Lease and rental payments—These are payments for lease or rental of buildings, machinery, and equipment. Payments for machinery and equipment include use of production machinery, office equipment, computer systems, passenger cars, trucks, materials handling equipment, and all other types of machinery and equipment.
7. Cost of office supplies, stationery, and postage.
8. Cost of purchased communication services—This item includes cost of telephone, data transmission, telegraph, telex, teletype and all other communication services purchased in 1987.
9. Cost of purchased electricity—Some businesses included this expense as part of building/office lease payments.
10. Cost of purchased fuels—This includes fuels for heating, power, or generation of electricity, also sometimes included in lease payments.

11. Cost of other utilities—This includes all utilities except purchased fuels and electricity, also sometimes included in lease payments.
12. Cost of materials—This includes purchases of containers, wrapping, packing, and selling supplies used in packaging, processing, shipping, and selling of goods. Some businesses, due to recordkeeping, may have included some of these costs as part of merchandise purchases.
13. Cost of purchased repair services—This item includes the total amount paid for noncapitalized repairs to buildings, structures, machinery, and equipment such as motor vehicles and office space. It excludes cost of repairs to leased buildings and equipment covered by regular lease payments.
14. All other operating expenses—This includes inventory storage and shipping costs, insurance expense (nonemployee), uninsured casualty losses, and bad debt losses. It excludes interest on loans and sales and excise taxes.

Capital expenditures—Capital expenditures refer to all costs actually incurred in 1987 which were chargeable to the depreciable assets accounts of a firm. These costs are the type for which depreciation or amortization accounts are ordinarily maintained.

All items obtained through a capital lease on or after January 1, 1987, are included. Excluded are capital expenditures made by a firm for property which it leased to others as part of a capital lease arrangement.

Included are expenditures for new and used structures (including those under construction at the end of 1987), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs. Also included are expenditures made by a firm for structures which, on completion, were or are to be sold or leased back to that firm. (The value of trade-ins are not deducted.)

Excluded are expenditures for land; items chargeable as current operating expenses such as cost of maintenance, repairs, supplies, etc.; expenditures for locations primarily engaged in activities other than retail; and expenditures for goodwill, patents, or copyrights. Also excluded are capital expenditures (except capital leases) made by owners of property rented or leased to the surveyed firms, but included are capital expenditures made to property leased from others (leasehold improvements).

Cost of assets acquired during 1987 by tax-exempt organizations, if not reported, were estimated even though depreciation accounts may not be maintained.

Gross value of depreciable assets—This amount is the acquisition value (original cost) of all assets for which depreciation and amortization accounts are ordinarily maintained. Included are all improvements and new construction "in progress" but not completed at the end of 1987

and the gross value of machinery and equipment owned by retail firms but leased or rented to other firms except under capital lease arrangements. Excluded are land and depletable assets (timber, mineral rights, etc.), nondepreciated assets (cash, inventories, etc.), and all intangible assets such as goodwill, patents, or copyrights.

Cost of assets acquired by tax-exempt organizations, if not reported, were estimated even though depreciation accounts may not be maintained.

Deductions from depreciable assets—This amount represents the value of depreciable assets sold, retired, scrapped, or destroyed during 1987, and other adjustments (except depreciation).

Legal form of organization—The legal form of organization for firms in this survey was based on the response to the organizational status inquiry on other economic census or survey forms as well as administrative records of other Federal agencies.

Auxiliary establishments—In consideration of record-keeping practices and for consistency with the related sales data collected for 1987 in the annual business surveys, each company in this survey was asked to include those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the main establishments covered by the report. Data presented in other reports from the 1987 Census of Retail Trade exclude such auxiliaries. Capital expenditures and other data for auxiliaries alone are presented in a report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade Standard Industrial Classification (SIC) Major Groups 52-59, includes establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of goods.

The kinds of business shown in this report parallel broad classifications defined in the 1972 edition of the Standard Industrial Classification Manual.

Descriptions of each kind of business follow. Data for some kinds of business are not shown separately but are included in the major group or other totals.

DURABLE GOODS

Building Materials, Hardware, Garden Supply, and Mobile Home Dealers (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes.

It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a

larger proportion of total sales. These establishments are known as "retail" in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments engaged in selling primarily lumber, or lumber and a general line of building materials, to the general public. The lumber which they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments known as "home centers" are included here.

Paint, glass, and wallpaper stores (SIC 523)—Establishments engaged in selling primarily paint, glass, and wallpaper, or any combination of these lines, to the general public.

Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sale of new and used mobile homes, including parts and accessories.

Automotive Dealers (SIC Major Group 55 ex. 554)

This major group includes retail dealers selling new and used automobiles, boats, recreational and utility trailers, and motorcycles; and those selling new automobile parts and accessories. Automobile repair shops maintained by the establishments engaged in the sale of new automobiles are also included.

Motor vehicle dealers (franchised)—new and used (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used foreign or domestic automobiles. These establishments frequently maintain repair departments and used car lots and carry stocks of

replacement parts, tires, batteries, and automotive accessories. Used car lots and repair departments operated by franchised new passenger car dealers are not considered separate locations.

Motor vehicle dealers (nonfranchised)—used cars only (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new cars.

Auto and home supply stores (SIC 553)—Establishments primarily engaged in the retail sale of automobile tires, batteries, and other automobile parts and accessories. These establishments frequently sell additional lines of merchandise such as household appliances, radios and television sets, sporting goods, housewares, and hardware.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational and utility trailer dealers (SIC 556)—Establishments primarily engaged in the retail sale of new and used recreational trailers, campers (pickup coaches), utility trailers, and other trailers for passenger automobiles, and motor homes, including parts and accessories.

Motorcycle dealers (SIC 557)—Establishments primarily engaged in the retail sale of new and used motorcycles and motor scooters, including parts and accessories.

Automotive dealers, not elsewhere classified (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive vehicles, such as snowmobiles, dunebuggies, go-carts, aircraft, and new automotive equipment and supplies, not elsewhere classified.

Furniture, Home Furnishings, and Equipment Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electrical and gas appliances.

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radio and TV sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor coverings stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings and related products.

Drapery, curtain, and upholstery stores (SIC 5714)—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included.

Miscellaneous home furnishing stores (SIC 5719)—Establishments primarily engaged in the retail sale of miscellaneous home furnishings, such as china, glassware, and metalware for kitchen and table use, bedding and linen, brooms, brushes, lamps and shades, mirrors and pictures, venetian blinds, window shades, and fireplace accessories.

Household appliance stores (SIC 5722)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radio and television sets. Retail stores operated by public utility companies and primarily engaged in the sale of electric and gas appliances for household use are classified here.

Radio and television stores (SIC 5732)—Establishments primarily engaged in the retail sale and installation of radios, television sets, record players, high fidelity (hi-fi), sound reproducing equipment and home computers. Such establishments also may sell additional lines, such as household appliances, musical instruments, or records.

Music stores (SIC 5733)—Establishments primarily engaged in the retail sales of musical instruments, phonograph records and albums, sheet music, and similar musical supplies.

Miscellaneous Durable Goods Stores (SIC Major Group 59, part)

This includes all retail durable goods stores not elsewhere classified.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscript; automobile parts, accessories, tires, batteries; musical instruments; office furniture, phonographs and phonograph records; and store fixtures and equipment. This industry also includes pawnshops.

Sporting goods stores and bicycle shops (SIC 5941)—Establishments primarily selling a general or a specialized line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; bicycles, bicycle parts and accessories; and gymnasium and playground equipment.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby kits and supplies.

Camera and photographic supply stores (SIC 5946)—Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Excluded are establishments primarily engaged in finishing films.

Gift, novelty, and souvenir shops (SIC 5947)—Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, and miscellaneous small art goods such as greeting cards and holiday decorations.

Luggage and leather goods stores (SIC 5948)—Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods.

Optical goods stores (SIC 5999 pt.)—Establishments primarily engaged in the retail sale of eyeglasses and related optical goods. Excluded are establishments whose receipts are primarily from examining eyes and prescribing eyeglasses or contact lenses.

Miscellaneous retail stores, not elsewhere classified (SIC 5999 pt.)—Establishments primarily engaged in the retail sale of specialized lines of merchandise such as collectors' items and supplies, artists' supplies, orthopedic and artificial limbs, drafting materials, typewriters, telephones, pets, religious goods, hearing aids, rubber stamps, monuments and tombstones, and other merchandise not elsewhere classified.

NONDURABLE GOODS

General Merchandise Group Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, general stores, etc.

Department stores (SIC 531)—Establishments normally employing 25 people or more, having sales of apparel and softgoods combined amounting to 20 percent or more of total sales, and engaged in selling each of the following lines of merchandise:

1. Furniture, home furnishings, appliances, radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups is \$1 million or more.

Variety stores (SIC 533)—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, home-wares or home furnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores, but normally having less than 25 employees, and stores usually known as catalog showrooms or country general stores are included here.

Also included in this classification are establishments whose sales of apparel or of furniture and home furnishings exceed half of their total sales providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods, such as vegetable, fruits, and soups; (2) dry groceries, either packaged or in bulk, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers; and (3) other processed food and nonedible grocery items. In addition, these establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats.

Establishments commonly known as supermarkets, food stores, and delicatessens are included in this classification if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets, including freezer provisioners (SIC 542)—Establishments primarily engaged in the retail sale of fresh, frozen, or cured meats, fish, shellfish, and other seafood. Frequently these establishments also sell poultry, dairy products, eggs, some groceries, and items commonly used in preparing seafood or consumed with seafood.

Fruit stores and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. These establishments frequently carry a limited line of grocery items. Roadside stands of farmers selling only their own produce are not included.

Candy, nut, and confectionery stores (SIC 544)—Establishments primarily selling candy, nuts, sweetmeats, and other confections. A soda fountain or lunch counter is frequently operated in these stores. Also included are candy and popcorn stands located in motion picture theaters.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of dairy products, such as milk, cream, butter, cheese, and related products, to over-the-counter customers.

Retail bakeries (SIC 546)—Establishments primarily engaged in the over-the-counter retail sale of bakery products such as bread, cakes, pies, or cookies, all or some of which may be baked on the premises.

Other miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs and poultry, health foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowl cleaned and dressed by others.

Gasoline Service Stations (SIC 554)

Establishments primarily selling gasoline and automotive lubricants. Usually these establishments also sell tires, batteries, and accessories, and perform minor repair work and services. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants and establishments known as "truck stops" which are primarily engaged in selling diesel fuel to truckers are also included.

Apparel and Accessory Stores (SIC Major Group 56)

Establishments in this major group are primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment.

Men's and boys' clothing and furnishings stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and furnishings.

Women's ready-to-wear stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel.

Women's accessory and specialty stores (SIC 563)—Establishments primarily selling a specialized line of women's and girls' apparel, such as sportswear, beachwear, blouses, hosiery, millinery, foundation garments, lingerie, robes, and other intimate wear.

Children's and infants' wear stores (SIC 564)—Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. Such establishments may specialize in either children's or infants' wear or they may sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line.

Shoe stores (SIC 566)—Establishments primarily engaged in the retail sale of any one line, or a combination of the lines, of men's, women's, and children's footwear. These establishments frequently carry accessory lines such as hosiery, gloves, and handbags.

Furriers and fur shops (SIC 568)—Retail establishments primarily engaged in selling fur coats and other fur apparel, including fur apparel made in the same establishment to custom order.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing (except fur apparel SIC 568) to individual order.

Eating and Drinking Places (SIC Major Group 58)

Establishments in this major group are primarily engaged in selling prepared foods and drinks for consumption on or near the premises and lunch counters and refreshments stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages selected by the patron from a full menu. Waiter or waitress service is provided and the establishment has seating facilities for at least 15 patrons. These establishments often serve alcoholic beverages, but receipts from the sale of alcoholic beverages may not exceed the receipts from prepared food.

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages primarily through the use of a cafeteria line where customers serve themselves from displayed selections. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. The facilities and personnel of these establishments may be provided by the contracting company, institutions, etc. however, the management is always supplied by the contractor.

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquet, etc., at a hall or similar place rather than a fixed business location. Such establishments also may arrange for some entertainment but this should be a minor part of the business.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food items. Included in this group are establishments which prepare refreshment items such as pizza, barbecued chicken, and hamburgers for consumption either on or near the premises or for “take-home” consumption.

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either on or near the premises. “Take-home” packages also may be provided for ice cream sold in bulk.

Drinking places (SIC 5813)—Establishments primarily engaged in the retail sale of drinks such as beer, ale, wine, liquor, and other alcoholic beverages for consumption on the premises. Prepared foods are frequently sold at these establishments, but receipts from the sale of prepared foods may not exceed receipts from sales of alcoholic beverages.

Miscellaneous Nondurable Goods Stores (SIC Major Group 59, part)

This includes all retail nondurable goods stores not elsewhere classified.

Drug stores and proprietary stores (SIC 591)—Establishments engaged in the retail sale of prescription drugs and patent medicines and which may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise. Included are drug stores which also have a soda fountain or lunch counter.

These stores are included on the basis of their usual trade designation rather than on the more strict interpretation of commodities handled.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages, such as ale, beer, wine, and whiskey, for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school and office supplies (excluding office furniture and machines).

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of dry goods (piece goods, mill ends, and remnants), notions, sewing and knitting supplies, fabrics, patterns, and other needlework accessories.

Mail-order houses (department store merchandise) (SIC 5961 pt.)—Establishments with normally 25 or more employees primarily engaged in the retail sale by catalog and mail order of a general line of merchandise similar to that sold by department stores.

Other mail-order houses (SIC 5961 pt.)—Establishments primarily engaged in the retail sale of a specialized or limited line of merchandise such as food, automotive merchandise, apparel, books, stationery, etc., by catalog and mail order.

Automatic merchandising machine operators (SIC 5962)—Establishments primarily engaged in the retail sale of products by means of automatic merchandising units (vending machines) which are generally located on the premises of other businesses. Those products include candy, nut, and confectionery; milk and ice cream; other beverages; and tobacco products.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party, plan, by telephone, or from a truck. The merchandise includes building materials, hardware, and garden supplies; general merchandise; milk; other foods; apparel and accessories; furniture, home furnishings, and equipment; mobile food service; and books and stationery.

Fuel and ice dealers, not elsewhere classified (SIC 5982)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, ice, or any combination of these lines.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil.

Liquefied petroleum gas dealers (SIC 5984)—Establishments primarily engaged in the retail sale of liquefied petroleum (LP) gas (bottled gas or in bulk.)

Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants.

Greenhouses and nurseries are included if receipts are primarily from the sale of products not grown on the premises.

Cigar stores and stands (SIC 5993)—Establishments primarily engaged in the retail sale of cigars, cigarettes, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)—Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals.

APPENDIX B. Report Form

PENALTY FOR FAILURE TO REPORT

OMB No. 0607-0586: Approval Expires June 30, 1989

FORM **B-153(S)**
(8-11-87)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 ASSETS AND EXPENDITURES SURVEY QUINQUENNIAL SUPPLEMENT TO ANNUAL RETAIL TRADE SURVEY REPORT FORM B-153

DUE DATE: February 15, 1988

Please return your report promptly. If returning this report together with form B-153, use only 1 preaddressed envelope. If returning each report separately, use separate preaddressed envelopes. If you cannot file form B-153(S) by the due date, send a request for a reasonable time extension to the address below; please include your 11-digit Census File Number and a reference to this form number.

Complete this
form and
RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47132

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report, please refer to the Census File Number (the first 11 digits shown to the left in the label below)

(Please correct any error in name and address, including ZIP Code)

PLEASE READ ALL ACCOMPANYING INSTRUCTIONS

CENSUS
USE ONLY

GENERAL INSTRUCTIONS

This report is a supplement to your Annual Retail Trade Survey 1987 report form B-153 and should cover the same retail establishments.

Please read all instructions and complete all items. Report data for the same 1987 reporting period as on your annual survey report form. If book figures are not available or easily accessible, carefully prepared estimates are acceptable.

Item 1 NUMBER OF RETAIL ESTABLISHMENTS ON DECEMBER 31, 1987

Enter the total number of retail establishments, including departments and concessions, covered by this report, or copy from item 1C of your B-153 Annual Retail Trade Survey 1987 report (or file copy).

Number
201

Item 2 OPERATING EXPENSES — Line-by-line instructions for completing item 2A for selected lines; others are self-explanatory

Line a — Total annual payroll for 1987, before deductions — Definitions are the same as those on the Employer's Quarterly Federal Tax Return, Form 941, and as described in Circular E, Employer's Tax Guide. The amount should reflect payroll reported for the 4 quarters of calendar year 1987.

Include Salaries, wages, commissions, bonuses, and allowances for vacation, holiday, and sick leave paid in 1987 before payroll deductions for employee contributions such as social security, tax withholding, group insurance premiums, union dues, and savings bonds. For corporations, include the amount paid to officers and executives.

Exclude Employer contributions to employee benefit plans required by law and any fringe benefits your company gives its employees. For unincorporated businesses, exclude profit or other compensation of proprietor or partners.

Line c — Employer's cost for programs not required by law

Exclude Allowances for vacation, holiday, and sick leave.

Line e — Taxes and license fees

Include Business license fees, liquor and tobacco stamps, real and personal property taxes (such as taxes on real estate, motor vehicles, machinery, equipment, and inventories), and special assessments.

Exclude Income, sales, payroll, excise taxes (other than for liquor and tobacco stamps), and other taxes collected from customers and paid to local, state, or Federal government agencies. Also, exclude the cost of computer software purchased under licensing agreements.

Lines f, g, and h — Depreciation and amortization charges in 1987 against tangible assets (i.e., with physical attributes, such as structures and equipment)

Include Depreciation charges against: assets owned and used by your firm, assets and improvements owned by your firm within leaseholds, and assets obtained through capital lease agreements.

Exclude Accumulated depreciation and amortization charges against intangible assets (goodwill, patents, copyrights, etc.).

Lines i, j, and k — Lease and rental payments

Include Payments to others in 1987 for lease or rental of land, buildings, structures, offices, machinery, and equipment.

Exclude Payments by your firm to the parent company or organization or any of its subsidiaries for use of assets owned by them; and installment payments for assets obtained through capital lease agreements.

Line l — Cost of telephone and other purchased communication services

Include Cost of telephone, data transmission, telegraph, telex, Teletype, and all other communication services purchased in 1987.

Exclude Cost of communication services which were part of normal lease or rental payments.

Line m — Cost of purchased electricity

Include The cost of electricity purchased during the year from other companies.

Exclude The value of electricity generated by this company or electrical costs which were part of normal lease or rental payments.

Line n — Cost of purchased fuels

Include Cost of purchased fuels for heating, power, or generation of electricity.

Exclude Cost of gasoline and fuel purchased for highway vehicles (include these on line w), and any costs which were part of normal lease or rental payments.

Line o — Cost of purchased advertising

Include Payments to other firms for printing, media, and other services and materials used for advertising.

Exclude Costs incurred in advertising for others (advertising agencies should include only costs for advertising on their own behalf).

Lines t, u, and v — Cost of purchased repair services

Include All non-capitalized repairs to buildings, structures, offices, machinery, and equipment; for example, vehicle repairs, painting, roof repairs. On line t, include the cost of repairs for equipment and fixtures that are integral or permanent parts of a building or structure, such as elevators, furnaces, and central air conditioners.

Exclude Repair costs included in normal lease or rental payments, improvements for which depreciation accounts are maintained, and repairs performed by employees of your company and its subsidiaries.

Line w — Other operating expenses

Include Inventory storage and shipping, losses by theft (not reflected in inventory accounts), payments to others for services not included in lines a through v, insurance costs (except for the account of employees), loss or damage not covered by insurance, bad debt losses, and other expenses not specified elsewhere.

Exclude Cost of goods sold, interest on loans, income taxes, and local sales and excise taxes.

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,179,628, report either

• **PREFERRED**

Acceptable

| Mil- lions (000) | Thou- sands (000) | Dol- lars (000) |
|------------------------|-------------------------|-----------------------|
| 1 | 179 | 628 |
| 1 | 180 | 000 |

CONTINUE ON PAGE 2 →

| Item 2A OPERATING EXPENSES IN 1987, INCLUDING PAYROLL | | Key | Mil. | Thou. | Dol. |
|---|--|-----|------|-------|------|
| a. PAYROLL — Total annual payroll in 1987, before deductions → | | 247 | | | |
| EMPLOYER'S COST FOR FRINGE BENEFITS IN 1987 (supplemental labor costs) | | Key | Mil. | Thou. | Dol. |
| b. Employer's cost for legally required programs such as Social Security, workmen's compensation insurance, unemployment tax, and state disability insurance programs | | 251 | | | |
| c. Employer's cost for programs not required by law such as pension plans, stock purchase plans, union-negotiated benefits, life insurance benefits, and insurance premiums on hospital and medical plans | | 252 | | | |
| d. TOTAL cost for employee fringe benefits in 1987 — Sum of lines b and c → | | 250 | | | |
| e. TAXES AND LICENSE FEES (excluding income, sales, payroll, and excise taxes) — Did this firm make any payment in 1987 to government agencies for taxes, including real property taxes and tobacco and liquor stamps, and license fees (such as business license fees)? | | 255 | | | |
| 1 <input type="checkbox"/> YES — Report amount → 2 <input type="checkbox"/> NO | | 255 | | | |
| DEPRECIATION AND AMORTIZATION CHARGES — Did this firm record any depreciation or amortization charges in 1987 against tangible assets? | | 263 | | | |
| 1 <input type="checkbox"/> YES — Complete lines f, g, and h 2 <input type="checkbox"/> NO | | 261 | | | |
| f. Buildings, structures, and their integral parts (elevators, etc.) | | 261 | | | |
| g. Machinery, equipment, and other tangible assets | | 262 | | | |
| h. TOTAL depreciation and amortization charges against tangible assets in 1987 — Sum of lines f and g → | | 260 | | | |
| LEASE AND RENTAL PAYMENTS — Did this firm make lease or rental payments in 1987? | | 273 | | | |
| 1 <input type="checkbox"/> YES — Complete lines i, j, and k 2 <input type="checkbox"/> NO | | 271 | | | |
| i. Land, buildings, structures, store space, and offices | | 271 | | | |
| j. Machinery, equipment, and other items | | 272 | | | |
| k. TOTAL lease and rental payments in 1987 — Sum of lines i and j → | | 270 | | | |
| l. COST OF TELEPHONE AND OTHER PURCHASED COMMUNICATION SERVICES (reasonable estimate acceptable) → | | 268 | | | |
| UTILITIES PURCHASED FROM OTHERS IN 1987 — Mark (X) one box each for lines m, n, and o | | Key | Mil. | Thou. | Dol. |
| m. Cost of purchased electricity — In 1987, was electricity (1) purchased for any locations by this firm, or (2) included only in lease payments, rent, or franchise fee? | | 261 | | | |
| 1 <input type="checkbox"/> Purchased — Report amount → 2 <input type="checkbox"/> Included only in lease, rent, or franchise fee | | 262 | | | |
| n. Cost of purchased fuels — In 1987, was fuel for heating, power, or generating electricity (1) purchased for any locations by this firm, or (2) included only in lease payments, rent, or franchise fee? | | 263 | | | |
| 1 <input type="checkbox"/> Purchased — Report amount → 2 <input type="checkbox"/> Included only in lease, rent, or franchise fee 3 <input type="checkbox"/> Not applicable | | 264 | | | |
| o. Cost of water, sewer, refuse removal, and other purchased utilities — In 1987, were any of these utilities (1) purchased for any locations by this firm, or (2) included only in lease payments, rent, or franchise fee? | | 267 | | | |
| 1 <input type="checkbox"/> Purchased some or all of these — Report amount → 2 <input type="checkbox"/> Included only in lease, rent, or franchise fee | | 268 | | | |
| p. TOTAL cost of utilities — Sum of lines m, n, and o → | | 260 | | | |
| q. COST OF PURCHASED OFFICE SUPPLIES — Did this firm purchase office supplies, stationery, and/or postage in 1987 for purposes other than resale? | | 264 | | | |
| 1 <input type="checkbox"/> YES — Report amount → 2 <input type="checkbox"/> NO | | 265 | | | |
| r. COST OF PURCHASED MATERIALS — Did this firm purchase materials used in packaging, processing, shipping, and selling of goods in 1987 (i.e., materials purchased for purposes other than resale)? | | 267 | | | |
| 1 <input type="checkbox"/> YES — Report amount → 2 <input type="checkbox"/> NO | | 268 | | | |
| s. COST OF PURCHASED ADVERTISING — Did this firm purchase advertising in 1987? | | 278 | | | |
| 1 <input type="checkbox"/> YES — Report amount → 2 <input type="checkbox"/> NO | | 277 | | | |
| COST OF PURCHASED REPAIR SERVICES — Did this firm purchase repair services in 1987 which were NOT capitalized? | | 293 | | | |
| 1 <input type="checkbox"/> YES — Complete lines t, u, and v 2 <input type="checkbox"/> NO | | 291 | | | |
| t. Repairs to buildings, structures, offices, and their integral parts (elevators, etc.) | | 291 | | | |
| u. Repairs to machinery and equipment | | 292 | | | |
| v. TOTAL cost of purchased repair services in 1987 — Sum of lines t and u → | | 290 | | | |
| w. OTHER OPERATING EXPENSES NOT REPORTED ABOVE — See examples in instructions on page 1. Exclude interest on loans and local sales and excise taxes. → | | 299 | | | |
| x. TOTAL 1987 OPERATING EXPENSES, INCLUDING PAYROLL — Sum of lines a, d, e, h, k, l, p, q, r, s, v, and w → | | 890 | | | |

FORM 9-153(S) (9-11-87)

Item 2B EXPENSES FOR CONTRACTED EMPLOYEES IN 1987Mark (X) **EACH** applicable box

a. Did "other" operating expenses reported on line w on page 2 include expenses for any of the following types of **contracted employees** under your supervision?

- (1) Temporary help? 171 1 ☐
 (2) Leased employees? 172 1 ☐
 (3) Other contracted employees? ... 173 1 ☐
 (4) None of the above 174 1 ☐ — **SKIP to item 3**

b. Consider such expenses as "contract labor" expenses, and define "total cost of labor" as the sum of (1) payroll (item 2A, line e), plus (2) cost for employee benefits (line d), plus (3) expenses for contract labor. Contract labor expense represented approximately what percent of total cost of labor in 1987?

Mark (X) **ONE** box only

- 175 1 ☐ Less than 5 percent
 2 ☐ 5 to 10 percent
 3 ☐ More than 10 percent

Item 3 ACQUISITION VALUE OF DEPRECIABLE ASSETS**DEFINITIONS AND GENERAL INSTRUCTIONS****Acquisition value of depreciable and amortizable assets**

- **Acquisition value** — This is the original cost of an asset or the amount that was recorded in your books at the time of acquisition.
- **Depreciable assets** — These are assets for which depreciation accounts are ordinarily maintained, whether or not still depreciated, for all domestic establishments and facilities covered by this report.
- **Amortizable assets** — For purposes of this report, these include only tangible assets for which amortization accounts are ordinarily maintained (e.g., special tools).

Include

- New and used structures (including those under construction at the end of the year), integral fixtures, additions, major alterations, improvements to existing facilities (completed or "in process"), and capitalized repairs
- Value of depreciable assets owned by this firm, but rented or leased to others under an operating lease
- Machinery, equipment, and amortizable assets (e.g., special tools)
- Value of all capitalized drilling and completion costs
- Value of depreciable assets obtained through capital (full-payout or equity) leases
- Value of all items underlying safe harbor leases for which you are the lessee
- Value of depreciable assets acquired through mergers or take-overs but not treated as a "pooling of interest"; if applicable, report this value in the EXPLANATIONS section on page 4.

Exclude

- Current assets (inventories, cash, accounts receivable, etc.) and intangible assets (goodwill, patents, copyrights, etc.)
- Value of depreciable assets in foreign countries and U.S. possessions
- Value of property owned by your firm but "sold" to others under a capital lease
- Value of land and depletable assets (timber and mineral rights)
- Value of all items underlying safe harbor leases for which you are the lessor

Capital expenditures — This refers to all costs (acquisition value) actually incurred in 1987 which were chargeable to asset accounts and for which depreciation or amortization reserves are ordinarily maintained.

Include

- Expenditures for depreciable assets (defined above) in 1987; do NOT deduct the value of trade-ins
- All items obtained through a capital lease during 1987
- Expenditures made by your firm for structures which, upon completion, were or are to be sold or leased back to your firm
- Capital expenditures for leasehold improvements (made to property leased from others)
- Cost of construction work performed in 1987 by your own employees (force account)

Exclude

- Expenditures for land
- Expenditures made by your firm or organization for property which it leased to others as part of a capital (full-payout or equity) lease agreement
- Items chargeable as current operating expenses such as cost of maintenance, repairs, and supplies
- Expenditures for locations primarily engaged in activities other than merchant wholesale
- Expenditures made by owners of property rented or leased to your firm, except capital leases
- Expenditures for goodwill, patents, or copyrights

Item 3A CAPITAL EXPENDITURES (EXCLUDING LAND) AND CHANGES IN DEPRECIABLE ASSET ACCOUNTS — Line-by-line Instructions for selected lines; others are self-explanatory

Line c — Include expenditures for new buildings and structures; integral fixtures such as furnaces, boilers, central air conditioners, and blast furnaces; building additions and alterations; and improvements such as fences, storage facilities, etc.

Line a — Include expenditures for computer software only if capitalized as a tangible asset; exclude if the purchase is considered intangible (e.g., a licensing agreement); or if expensed (such as an office supply), include only in item 2A.

Lines i, j, and k — Report the original cost or acquisition value of depreciable assets owned at the end of 1986.

Line l — Enter the original cost or acquisition value of depreciable assets sold, returned, traded in, or destroyed during 1987.

Lines m, n, and o — Report the original cost or acquisition value of depreciable assets owned at the end of 1987.

Line o — Total depreciable assets at the end of 1987 should ordinarily equal line h plus line k minus line l; if not (e.g., due to mergers or exchange of stock), explain in the EXPLANATIONS section on page 4.

PLEASE READ ALL INSTRUCTIONS ABOVE BEFORE ANSWERING.

a. Did this firm own any depreciable assets during 1986 or 1987?

- 219 1 ☐ YES — Continue
 2 ☐ NO — SKIP to item 4

b. Did this firm make any capital expenditures during 1987?

- 209 1 ☐ YES — Continue
 2 ☐ NO — SKIP to line i

PLEASE CONTINUE WITH ITEM 3A ON PAGE 4

Item 3A CAPITAL EXPENDITURES (EXCLUDING LAND) AND CHANGES IN DEPRECIABLE ASSET ACCOUNTS — Continued

| | Key | Mil. | Thou. | Dol. | | | | |
|---|---|---|--|-----------|---|-----|--------------------------|--|
| Capital expenditures (excluding land) in 1987 | | | | | | | | |
| c. New buildings, structures, and related facilities (excluding land) | 211 | | | | Do not combine; if records are not available, reasonable estimates are acceptable. | | | |
| d. New highway vehicles, including automobiles, trucks, trailers, and special purpose vehicles | 212 | | | | | | | |
| e. New computer hardware, software (capitalized), and peripheral data processing equipment | 213 | | | | | | | |
| f. All other new machinery, equipment, and other depreciable assets such as office furniture, forklifts, handtrucks, conveyors, etc. | 214 | | | | | | | |
| g. Used buildings (excluding land), structures, machinery, equipment, and other depreciable assets acquired from others | 215 | | | | | | | |
| h. TOTAL capital expenditures in 1987 — Sum of lines c through g | | | | | 210 | | | |
| Changes in depreciable asset accounts (excluding land), 1986 to 1987 | | | | | | | | |
| i. Original cost or acquisition value of buildings, structures, and related facilities (excluding land) owned at the end of 1986 | 232 | | | | Do not combine; if records are not available, reasonable estimates are acceptable. | | | |
| j. Original cost or acquisition value of machinery, equipment, and other depreciable and amortizable assets owned at the end of 1986 | 232 | | | | | | | |
| k. TOTAL depreciable and amortizable (tangible) assets (excluding land) at the end of 1986 — Sum of lines i and j (If none, enter "0.") | | | | | 230 | | | |
| l. Original cost or acquisition value of depreciable assets sold, retired, scrapped, or destroyed during 1987. (If none, enter "0.") DO NOT report accumulated depreciation. | | | | | 244 | | | |
| PLEASE VERIFY — Line h plus line k MINUS line l should ordinarily equal line o. If not (such as due to mergers or exchange of stock), explain in the EXPLANATIONS section below, and mark (X) this box. | | | | | | 245 | <input type="checkbox"/> | |
| Item 3B CAPITAL EXPENDITURES FOR LEASED ASSETS — For definitions, see page 3 and separate instruction sheet. | | | | | | | | |
| 1987 | | | | | | | | |
| a. Expenditures for assets acquired in 1987 under capital leases — Report here and include in item 3A the acquisition value of all depreciable assets obtained from others through capital (full-payout or equity) leases during 1987. Do not include assets obtained through operating leases. | 165 | <input type="checkbox"/> YES — Report the acquisition value of such assets. | | | | | | |
| Did this firm or organization acquire assets through capital leases during 1987? | 2 | <input type="checkbox"/> NO | | | 166 | | | |
| b. Expenditures for assets acquired in 1987 that were leased TO others under operating leases — Report the acquisition value of all depreciable assets included in capital expenditures (item 3A) that were acquired in 1987 but leased to others under an operating lease. | 167 | <input type="checkbox"/> YES — Report the acquisition value of such assets. | | | | | | |
| Did this firm or organization acquire assets during 1987 that were leased to others under operating leases? | 2 | <input type="checkbox"/> NO | | | 168 | | | |
| Item 4 SELECTED TYPES OF SALES | | | | | | | | |
| a. Capital lease sales — Report the acquisition value of all depreciable assets owned by this firm but "sold" to others under a capital (full-payout or equity) lease during 1987. | 206 | <input type="checkbox"/> YES — Report amount | | | | | | |
| Did this firm "sell" depreciable assets to others through capital leases during 1987? | 2 | <input type="checkbox"/> NO | | | 207 | | | |
| b. Not applicable to this report. | | | | | | | | |
| Item 5 COMPUTER SOFTWARE EXPENDITURES IN 1987 — For definitions, see separate instruction sheet. | | | | | | | | |
| a. Expenditures for capitalized software — Did this firm or organization acquire computer software in 1987 which was recorded in your books as a depreciable or amortizable asset? | | | | | | | | |
| 178 <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | | | | |
| b. Purchases of noncapitalized computer software and data processing services | (1) Did this firm or organization "purchase" software, data processing, or other computer services (including time rental) in 1987, which was recorded in your books as an operating expense? | | 179 <input type="checkbox"/> YES — Continue | | | | | |
| | | | 2 <input type="checkbox"/> NO — SKIP to Item 6 | | | | | |
| | (2) Please indicate which category(ies) in Item 2A on page 2 include(s) these expenses for computer software and services. | | Mark (X) EACH applicable box | | | | | |
| | | | 180 <input type="checkbox"/> Line i, Purchased communications 181 <input type="checkbox"/> Line q, Purchased office supplies 182 <input type="checkbox"/> Line w, Other operating expenses 183 <input type="checkbox"/> Another line in Item 2A | | | | | |
| (3) If computer software purchases were accounted for as operating expenses, could the amount be reported separately, based on how your firm's books are kept? | | 184 <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | | |
| EXPLANATIONS — Please use this space for any explanations that may be essential in understanding your reported data. | | | | | | | | |
| Item 6 CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions. | | | | | | | | |
| Name of person to contact regarding this report — Print or type | | Address — Number and street, city, State, ZIP Code | | Telephone | | | | |
| | | | | Area code | Number | | | |
| Signature of authorized person | | Title | | Date | | | | |
| | | | | | | | | |

APPENDIX C.

Changes in Retail Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports and 1987 Assets and Expenditures report)

| Code | Title | Code | Title |
|------------------|--|----------------------|--|
| 5311 5399 pt. | Department stores [with 50 employees or more]----- Department stores [with 25 to 49 employees]----- | 5311 | Department stores [with 25 employees or more] |
| 5399 pt. | Miscellaneous general merchandise stores----- | 5399 | Miscellaneous general merchandise stores |
| 5421 | Meat and fish (seafood) markets ¹ ----- | 5422, 3 | Meat and fish (seafood) markets |
| 5461 | Retail bakeries----- | 5462 5463 | Retail bakeries—baking and selling Retail bakeries—selling only |
| 5561 5599 pt. | Recreational vehicle dealers----- Utility trailer dealers----- | 5561 | Recreational and utility trailer dealers |
| 5632 | Women's accessory and specialty stores----- | 5631 5681 | Women's accessory and specialty stores Furriers and fur shops |
| 5731 5734 | Radio, television, and electronics stores----- Computer and software stores----- | 5732 | Radio and television stores |
| 5735 5736 | Record and prerecorded tape stores----- Musical instrument stores----- | 5733 | Music stores |
| 5932 5015 pt. | Used merchandise stores----- Motor vehicle parts, used ² ----- | 5931 | Used merchandise stores |
| 5989 5999 pt. | Fuel dealers, n.e.c.----- Ice dealers----- | 5982 | Fuel and ice dealers, n.e.c. |
| 5995 | Optical goods stores ¹ ----- | 5999 pt. | Optical goods stores |
| 5999 pt. | Other miscellaneous retail stores, n.e.c.----- | 5982 pt. 5999 pt. | Ice dealers Other miscellaneous retail stores, n.e.c. |

¹No change in content.

²Classified in retail trade prior to the 1987 census.

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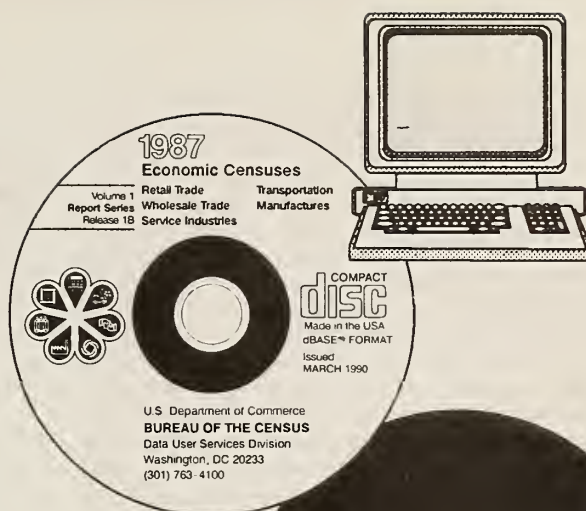
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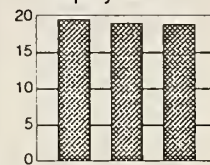


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| Business services | 102.9 | 66.6 |
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PUBLICATION PROGRAM

1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

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Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

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